

**8I Holdings Limited**  
**FY2021**

**Annual General Meeting**

**27<sup>TH</sup> JULY 2021, 9:30AM SST**





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# AGENDA

## **01 FY2021 KEY DEVELOPMENTS**

FINANCIAL EDUCATION TECHNOLOGY

FINANCIAL ASSET MANAGEMENT

## **02 FY2021 FINANCIAL REVIEW**

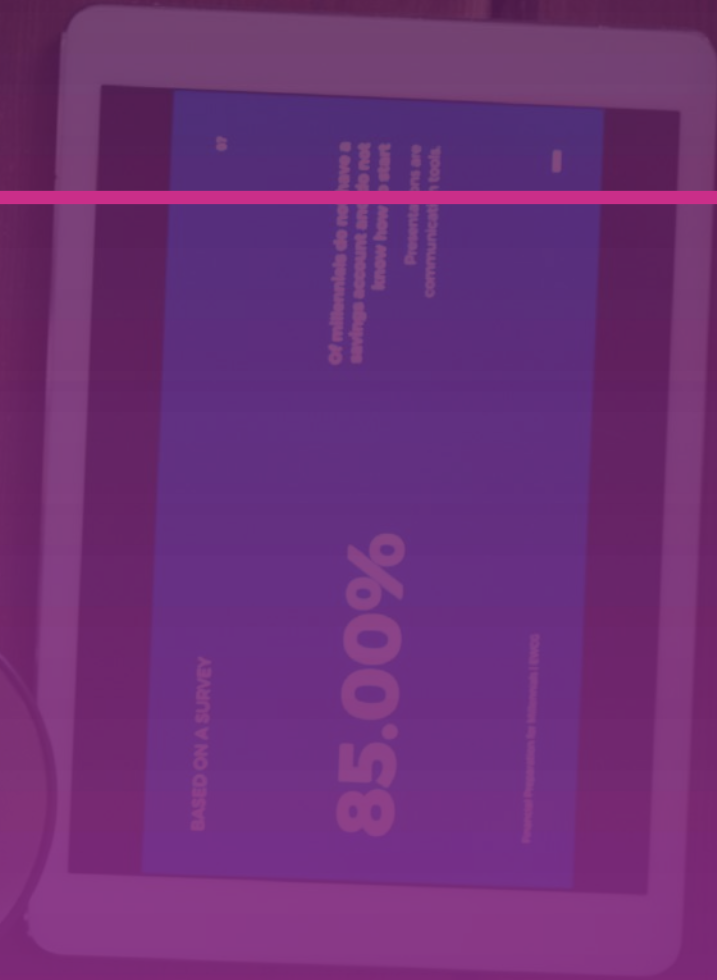
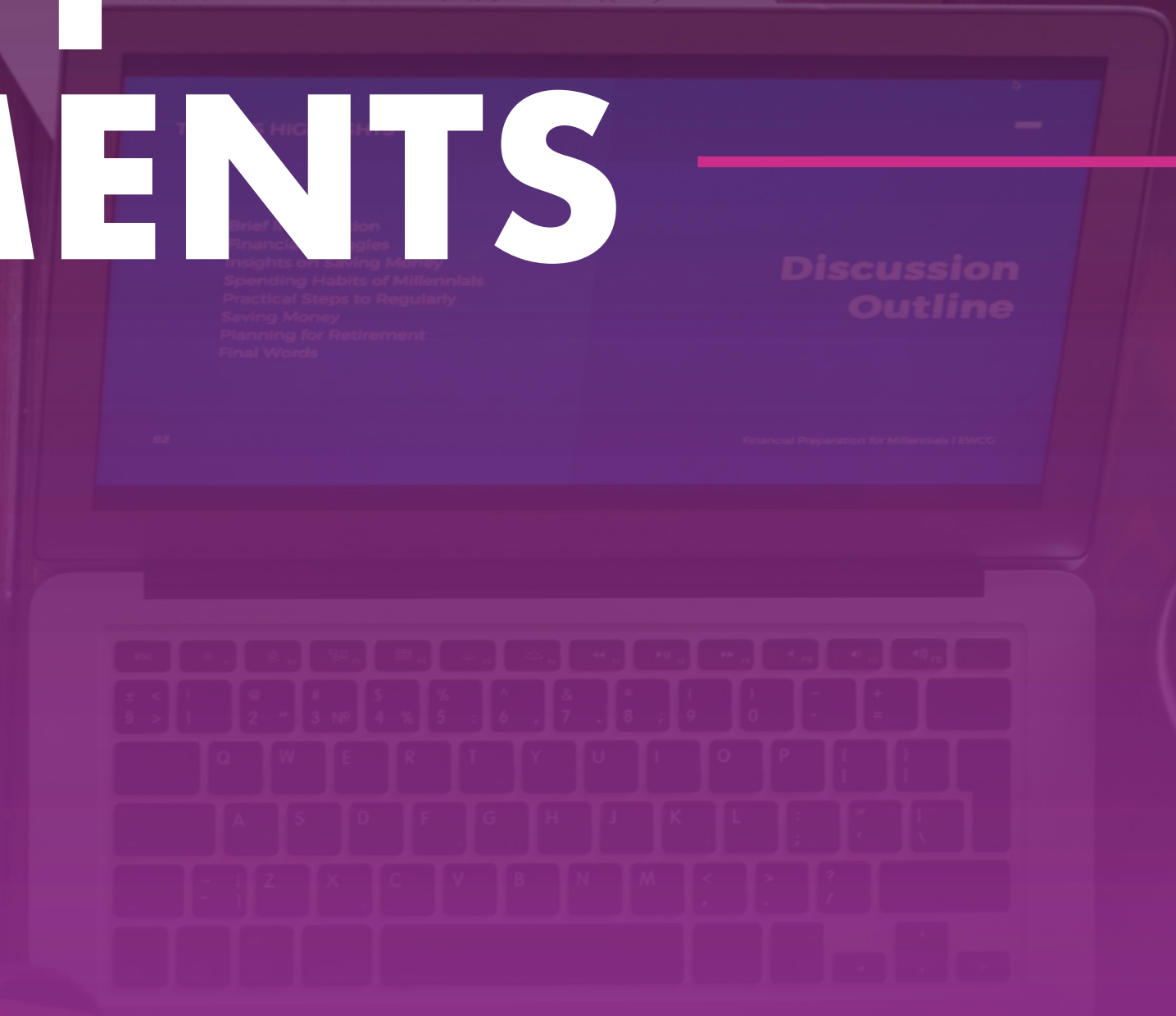
## **03 LOOKING AHEAD**

## **04 Q & A**

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# FY 2021 KEY DEVELOPMENTS





## **FINANCIAL EDUCATION TECHNOLOGY**

- 8BIT Global granted Financial adviser license by MAS
- Cementing our position in key markets
- Building a recurring revenue model with technology
- 3-point strategy: Acquisition, Retention & Technology Development
- Improved financial performance and profitability

## **FINANCIAL ASSET MANAGEMENT**

- Improvement in investment gains
- Setting up of 8IH VCC



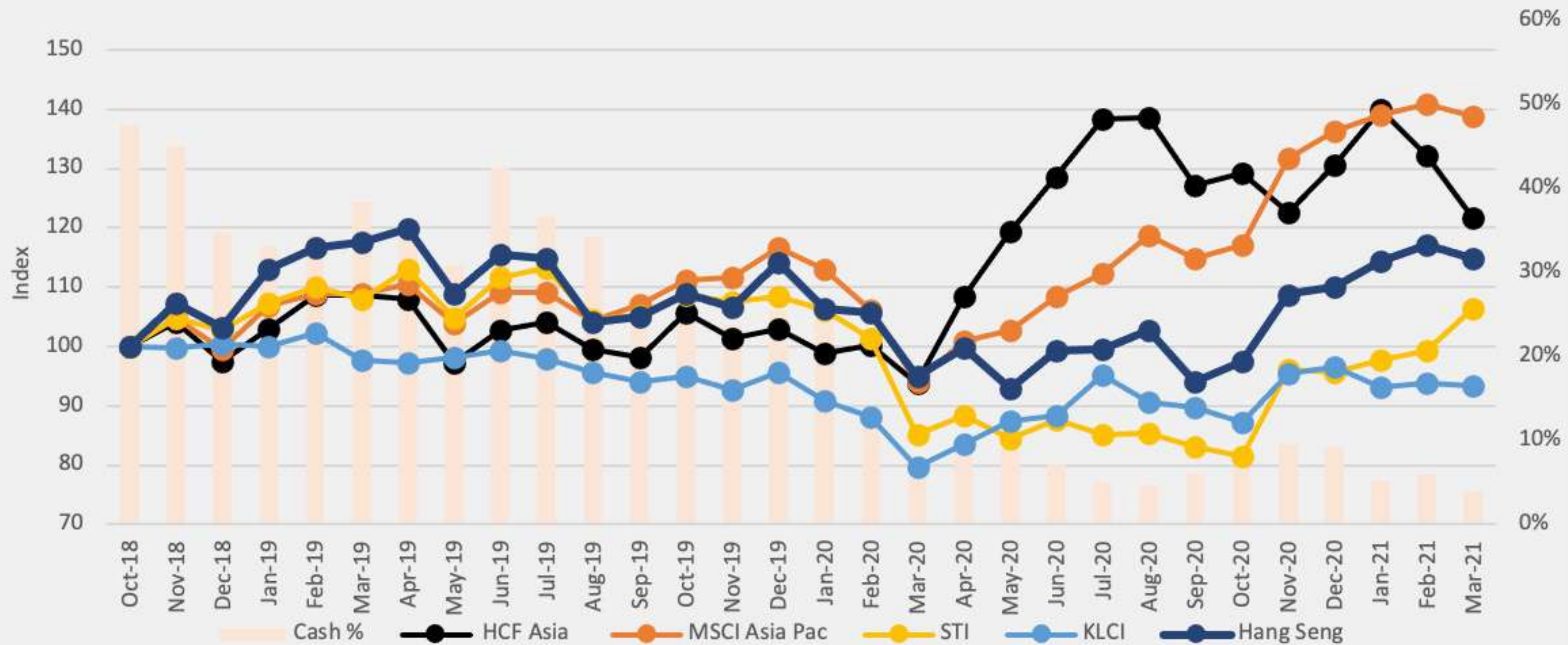
# SEGMENT UPDATE

## **FINANCIAL ASSET MANAGEMENT**

## FY2021 KEY DEVELOPMENTS - FINANCIAL ASSET MANAGEMENT



### Hidden Champions Fund ("HCF") Class 1 Performance



- Listed securities under HCF registered an unrealised fair value gain on investment securities of S\$2.6 million.
- HCF Class 1 portfolio return of approximately 30% in FY2021
- Invested in shortlisted companies at a discount during pandemic outbreak and crash of global equities in March 2020
- Companies not only withstood impact of COVID-19, but also thrived during crisis due to strong fundamentals

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## FY2021 KEY DEVELOPMENTS - FINANCIAL ASSET MANAGEMENT

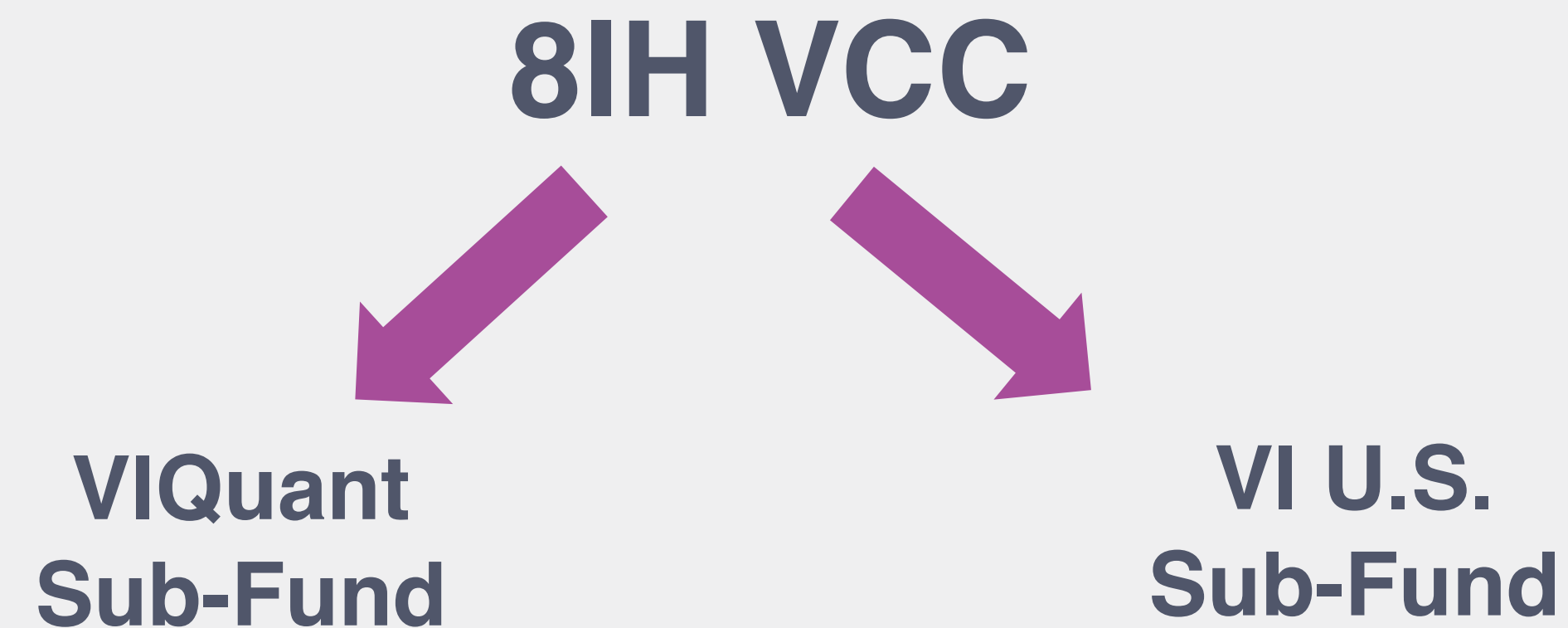


### Setting up of 8IH VCC

Setting up of 8IH Variable Capital Company (“VCC”) provides:

- **Greater Operational Flexibility**
- **Improved Corporate Governance**

2 sub-funds set up in FY2021



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# FINANCIAL REVIEW

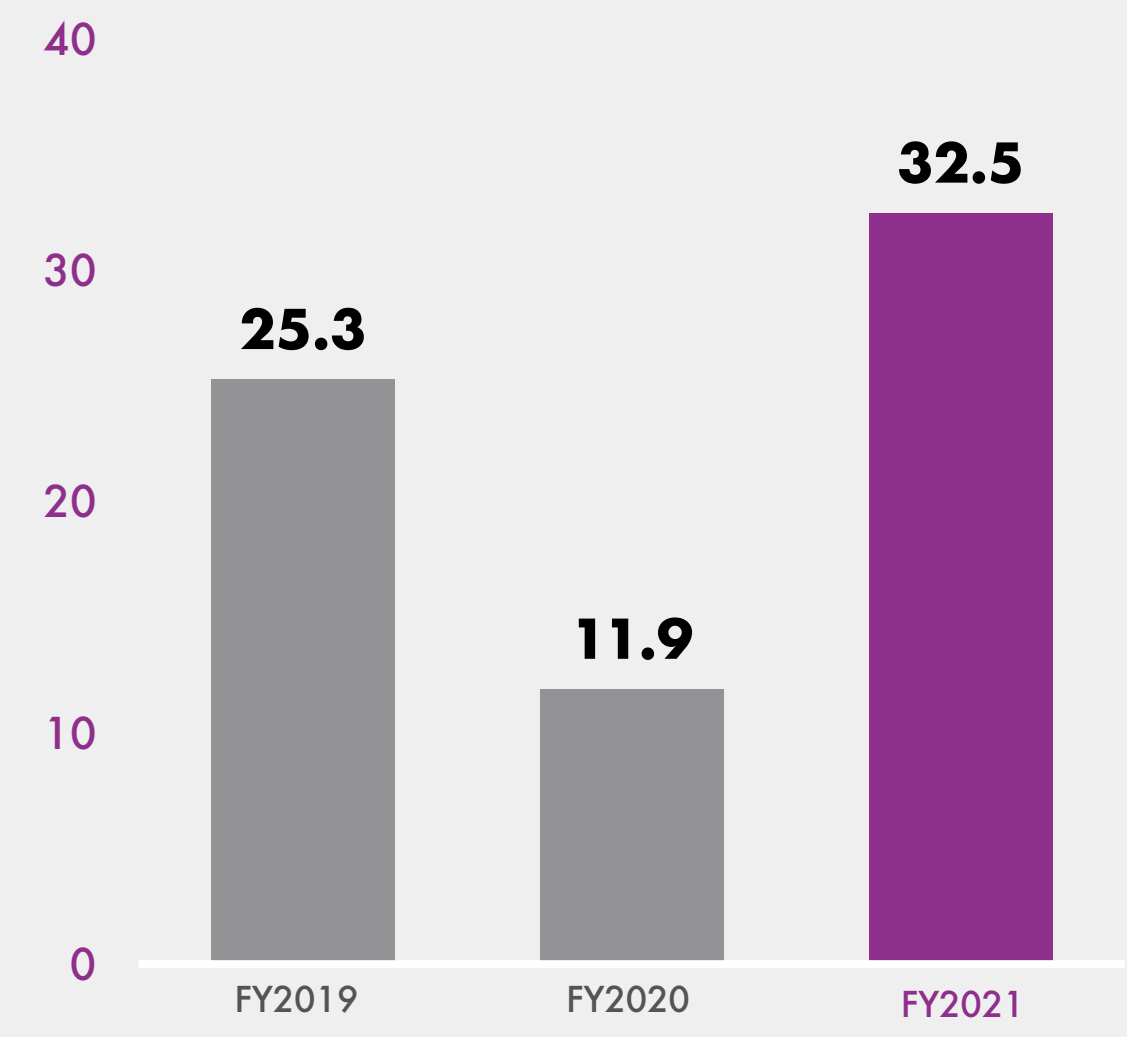


# FY2021 FINANCIAL REVIEW

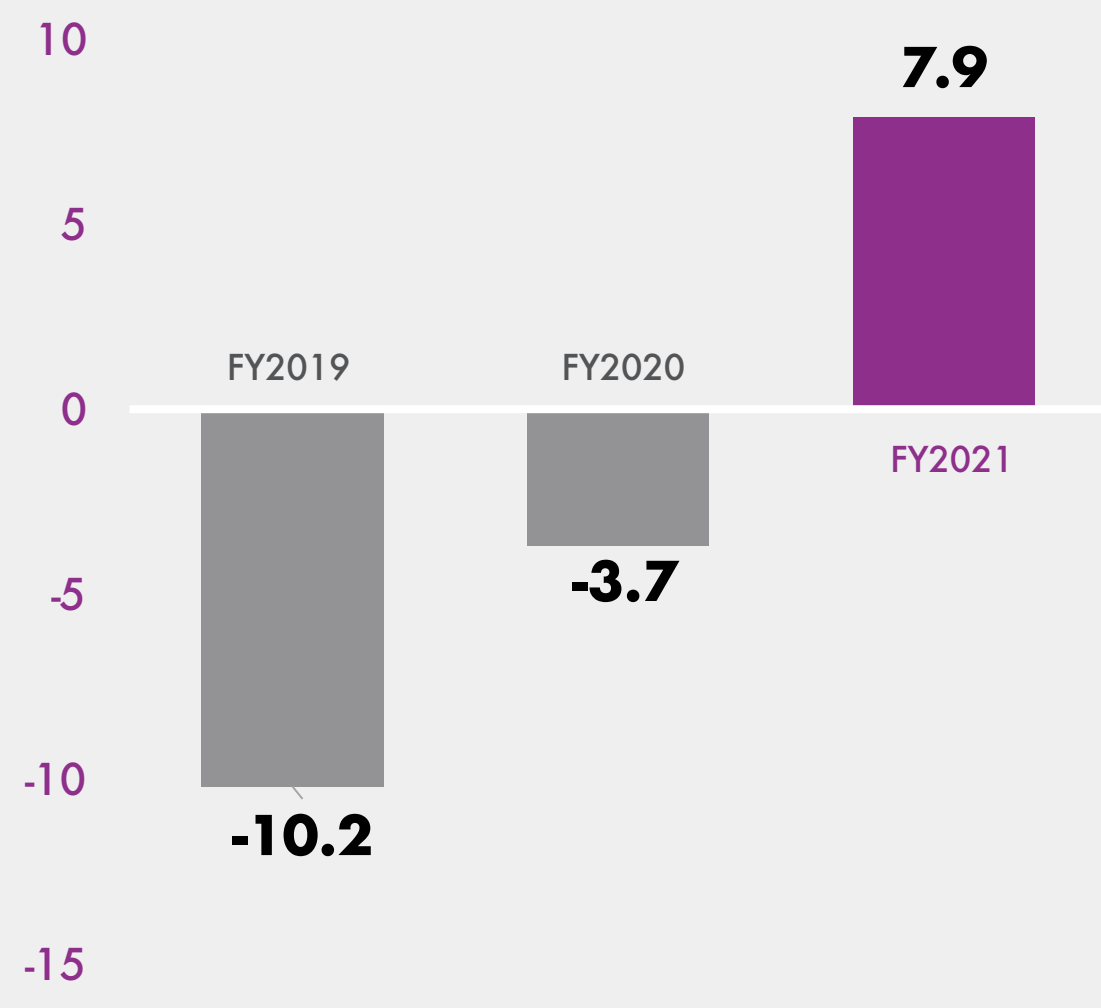


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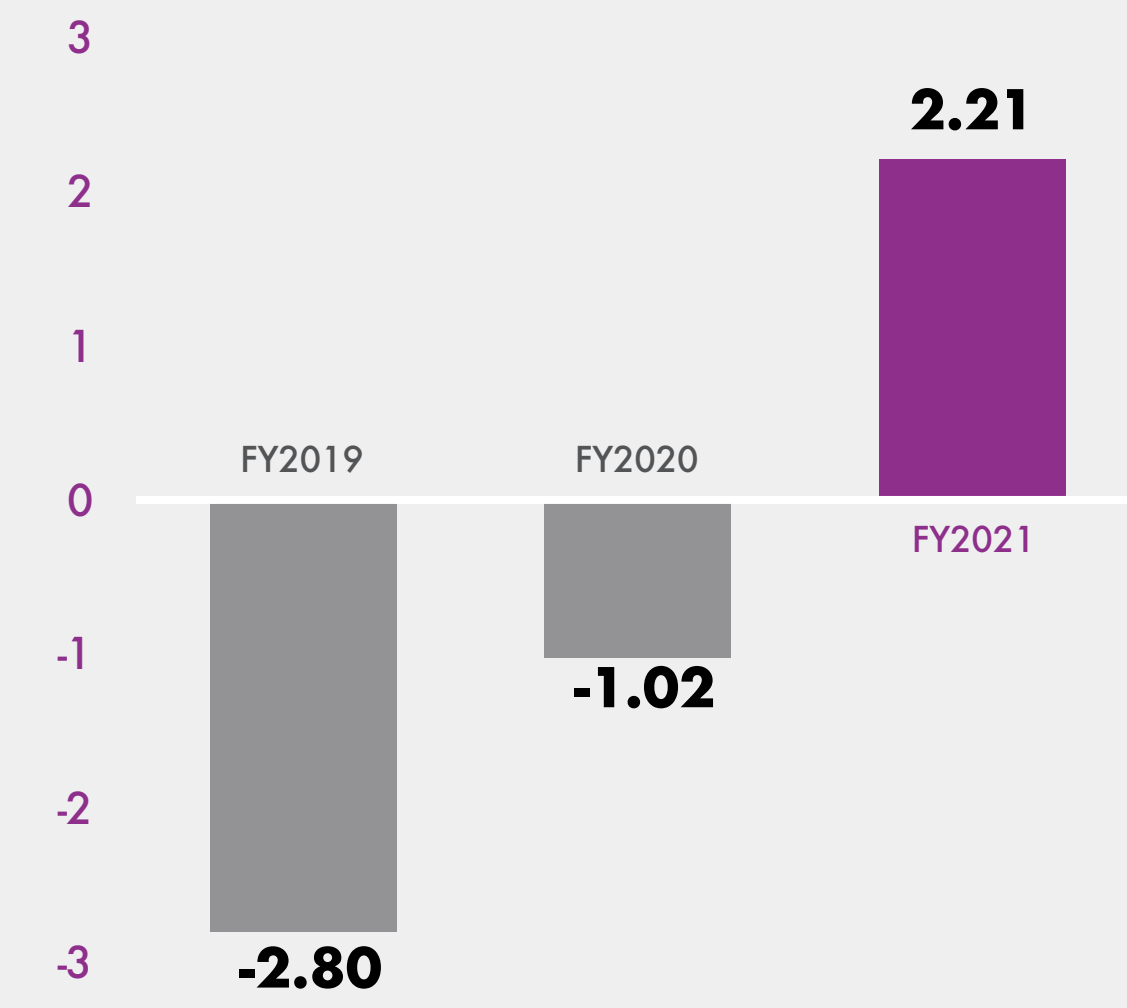
**Revenue (S\$'m)**



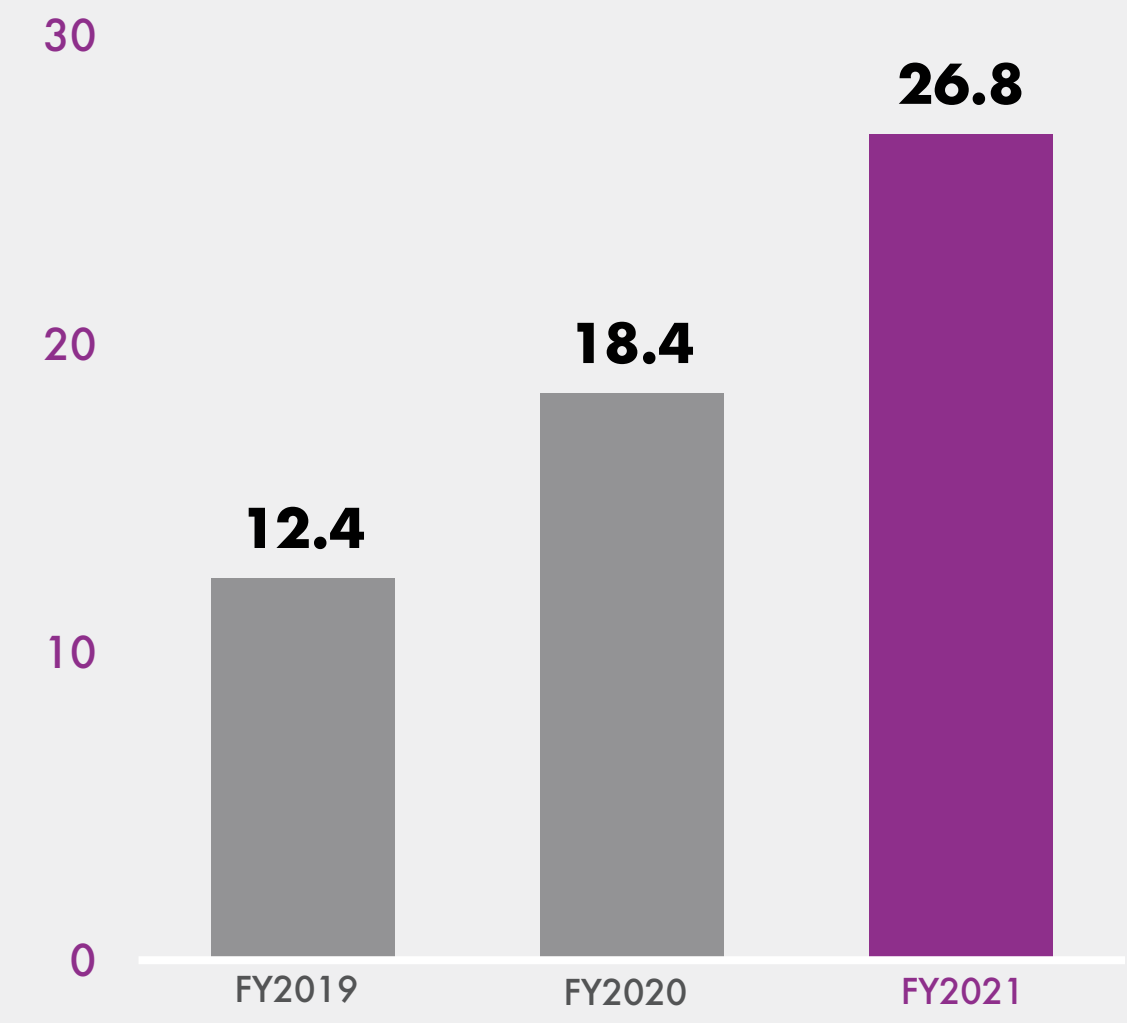
**Net Profit After Tax  
Attributable to Equity Holders  
of the Company (S\$'m)**



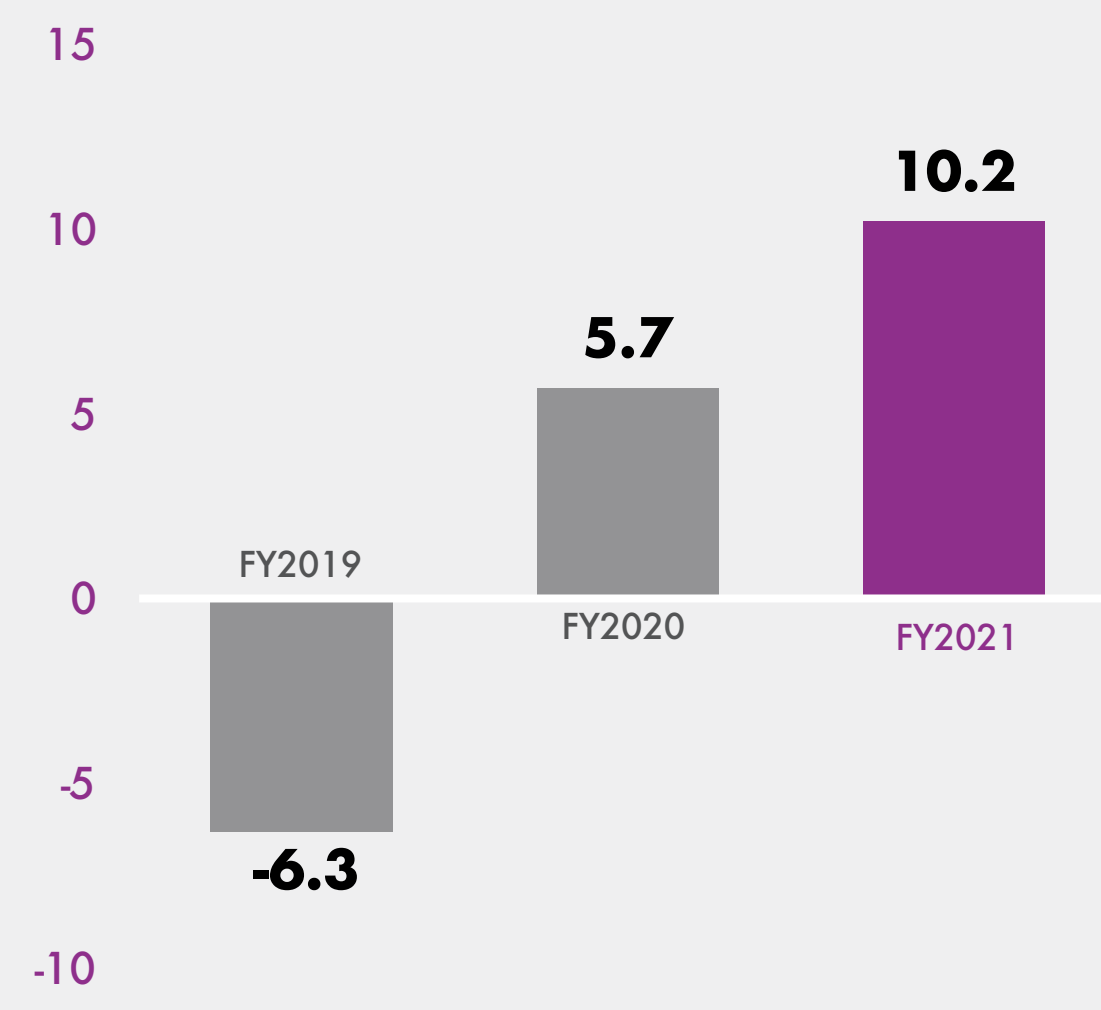
**Earnings Per Share (Singapore cents)**



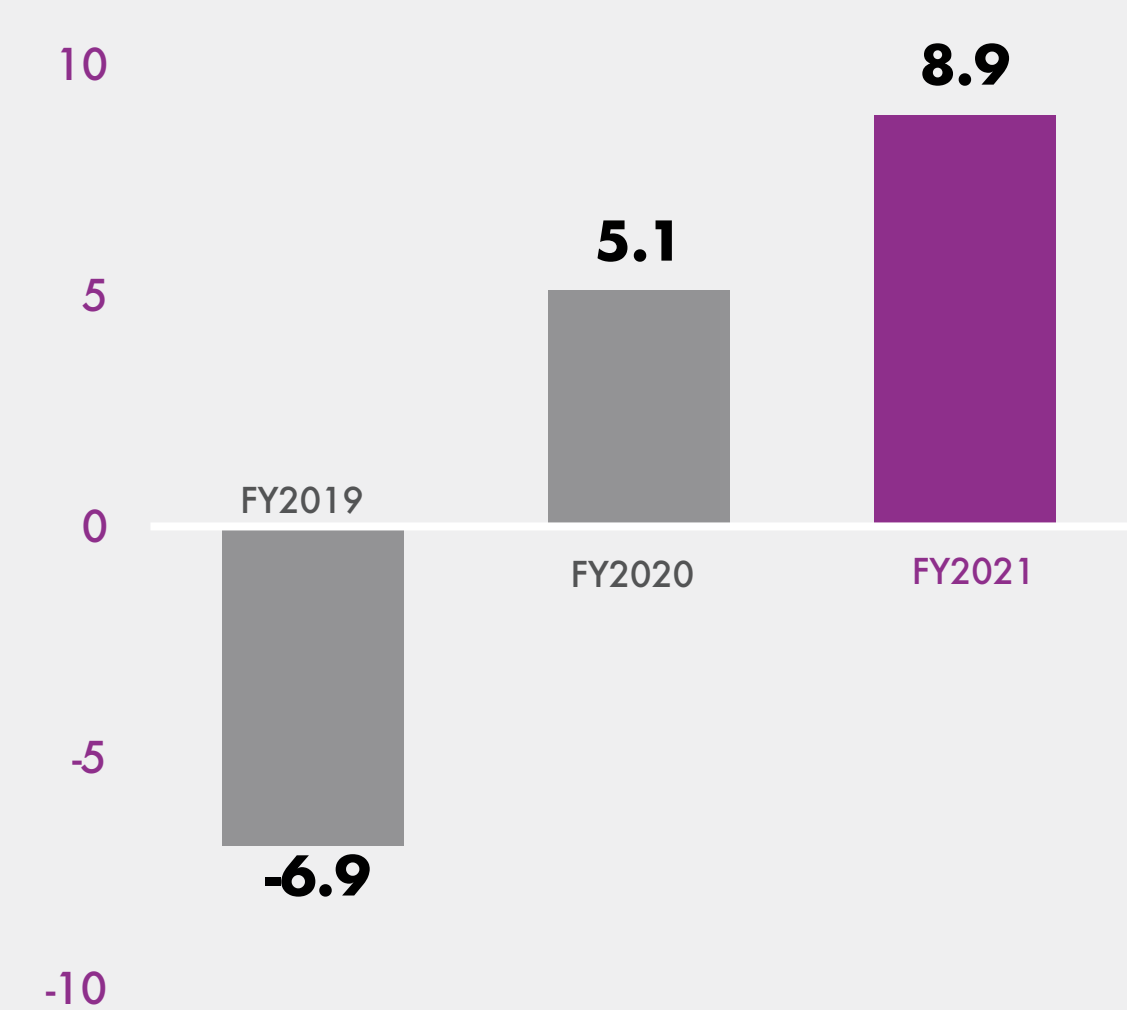
**Cash and Cash Equivalents  
(\$S'm)**



**Operating Cash Flow (S\$'m)**



**Free Cash Flow (S\$'m)**



\*Digital Marketing Segment contribution Prior to disposal

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# LOOKING AHEAD

# LOOKING AHEAD



## FINEDUTECH

- **Investing for a Smarter Future – Digitalisation & Talent**
- **Expanding our addressable market**
- **Positioned to offer more regulated products and services**

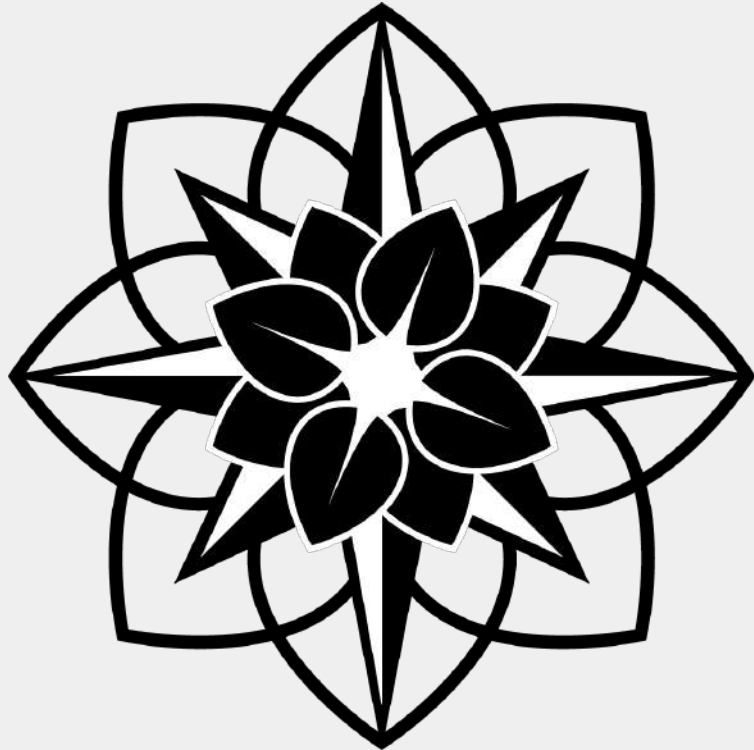
# FINANCIAL ASSET MANAGEMENT

Remain committed to  
investment process, introduce  
technology-focused initiatives  
to digitalise thinktank  
and methodology

LOOKING  
AHEAD

**LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT**

**HCCM Rebranding Exercise**



**HIDDEN CHAMPIONS  
CAPITAL MANAGEMENT**



WITH SECONDARY COLOR



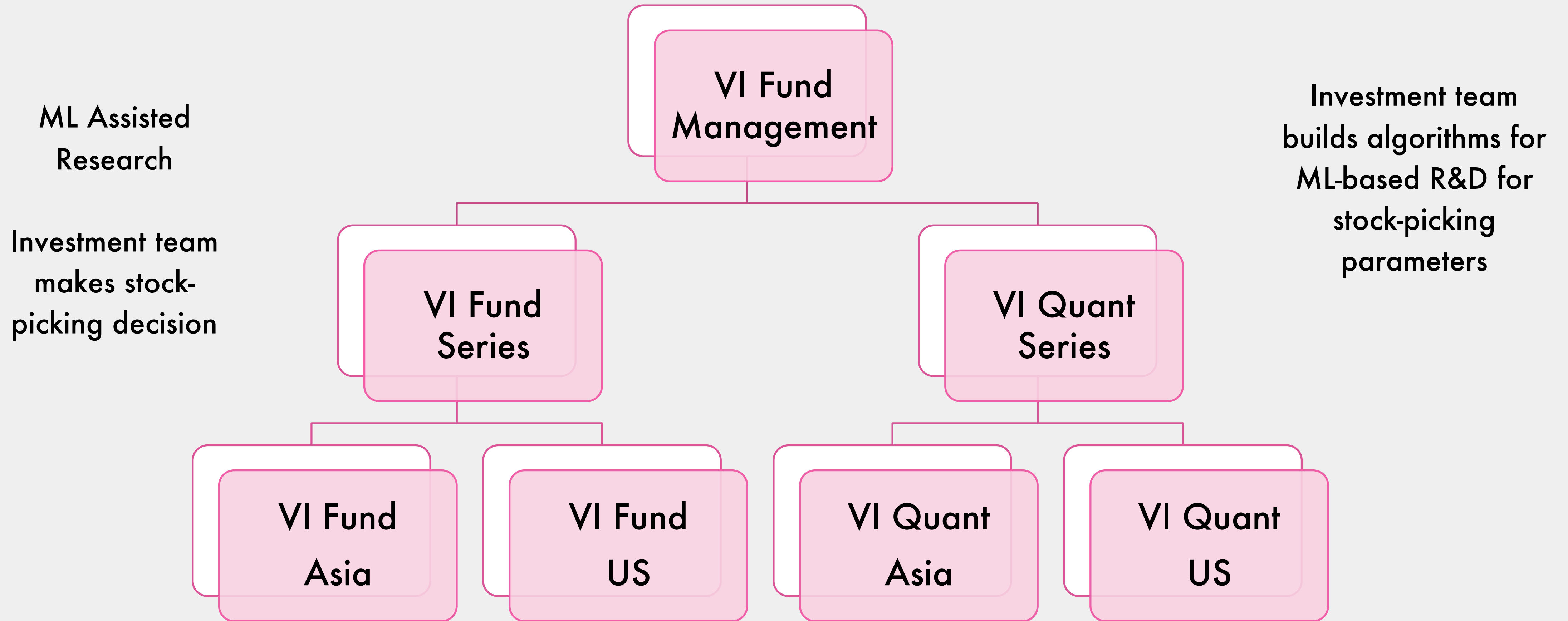
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# LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT



## VI Fund Management

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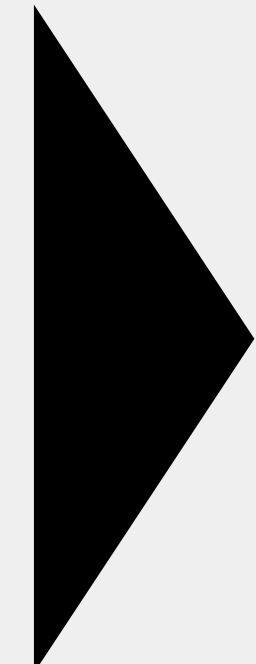


VI Quant Fund Investment Framework

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ML Based Research

Automated Stock Selection Criteria & Portfolio Allocation



Automation To Eliminate Investing Behavioral Biases

Eliminate Risk of Permanent Capital Loss

- Financial Distress
- Accounting Manipulations
- Fraud

Filter High Quality Stocks

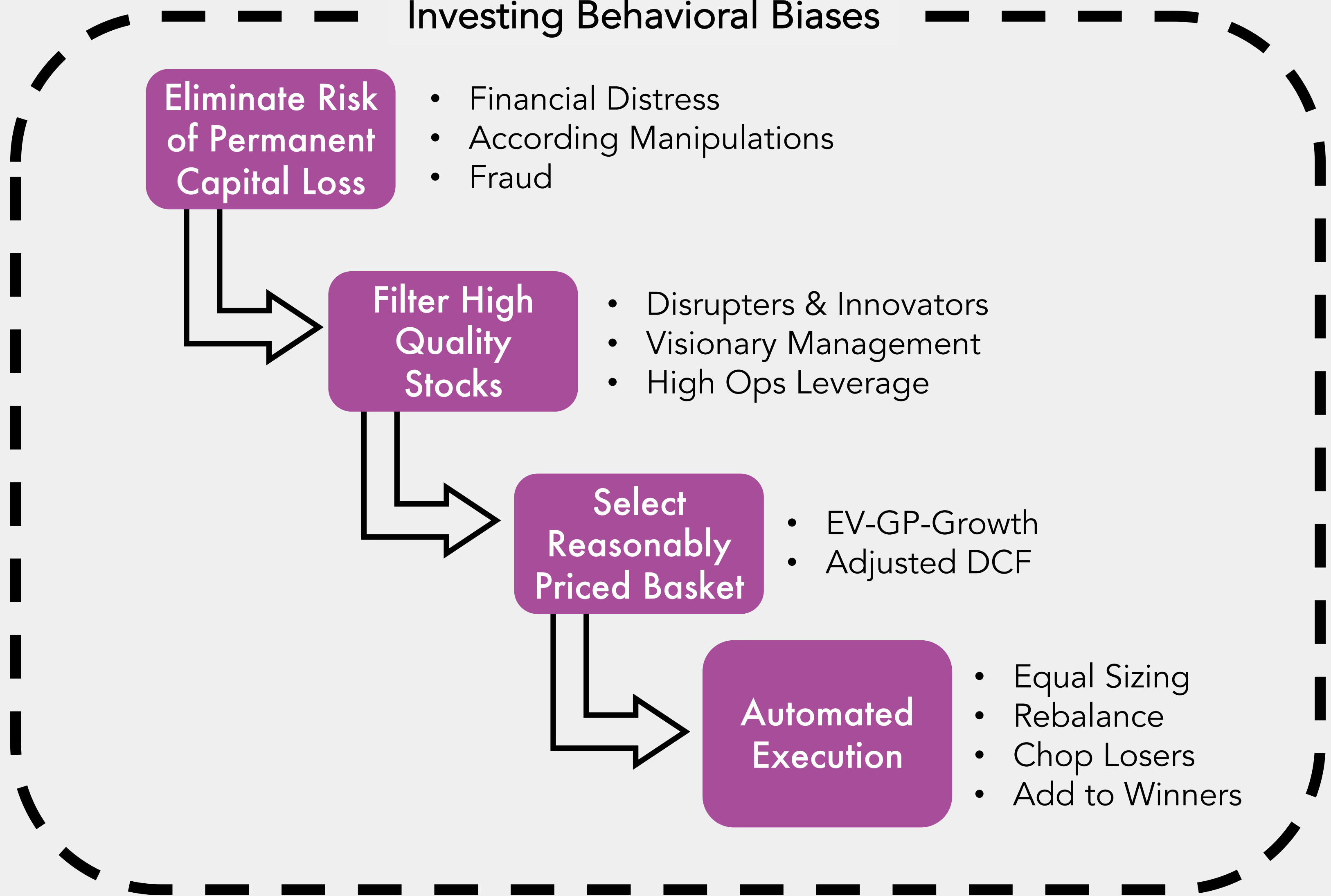
- Disrupters & Innovators
- Visionary Management
- High Ops Leverage

Select Reasonably Priced Basket

- EV-GP-Growth
- Adjusted DCF

Automated Execution

- Equal Sizing
- Rebalance
- Chop Losers
- Add to Winners



# LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT



## VI Quant Fund Performance

Graph of \$100 invested in fund from Apr'20 – Jun'21

Performance since APR 2020

**+123%**

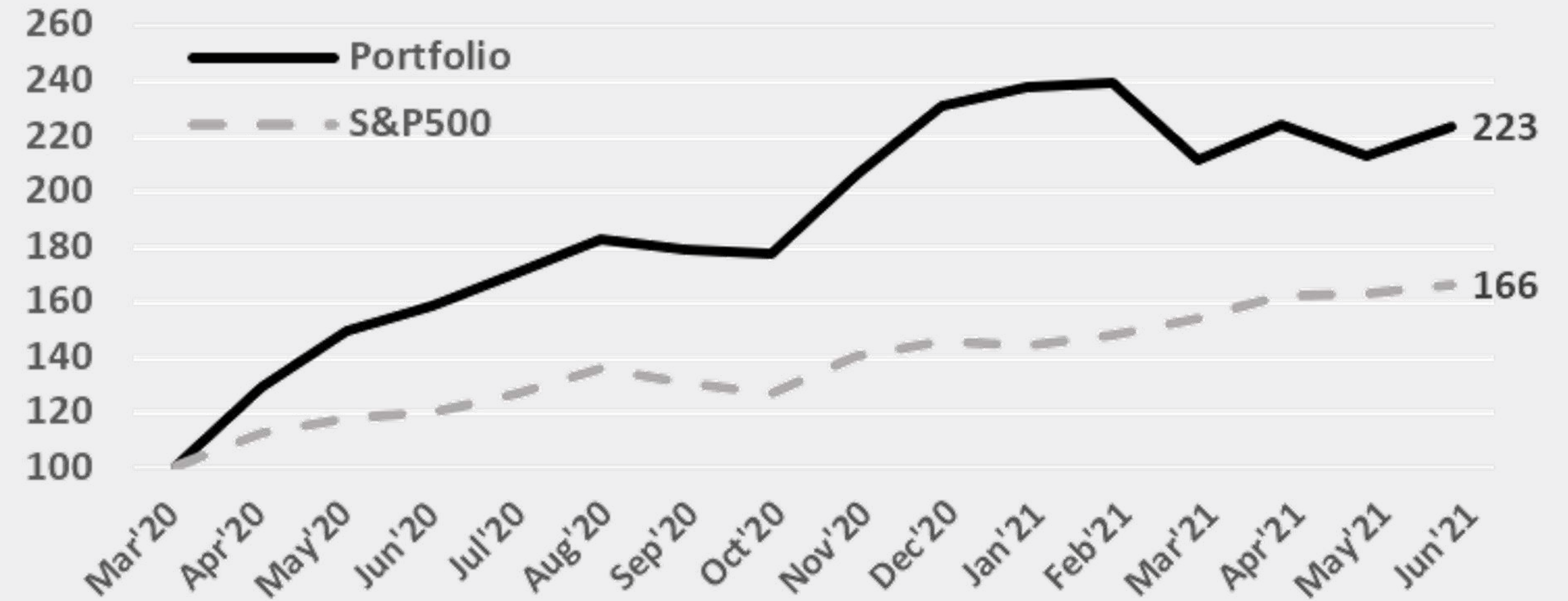
Versus S&P500 +66%

CAGR growth rate

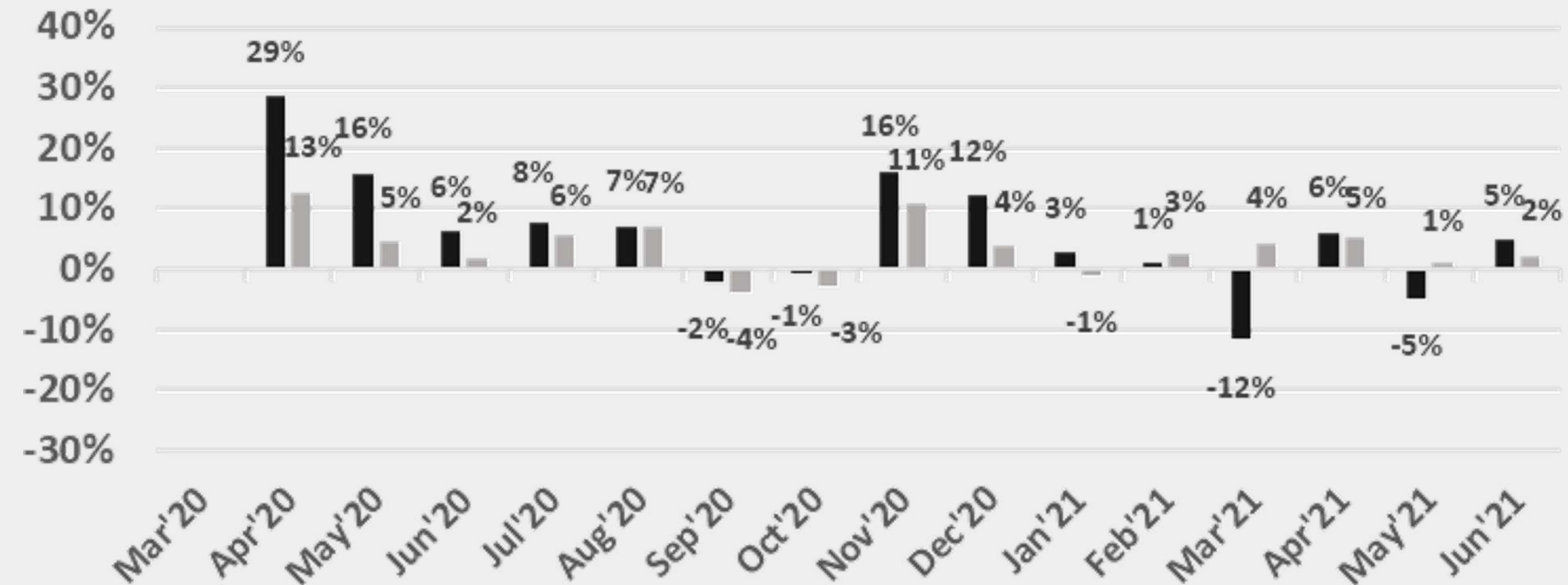
**+88%**

Versus S&P500 +49%

cumulative NAV



monthly performance



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# LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT

## Eliminating Risk of Permanent Loss of Capital



### < VI Risk Rating<sup>®</sup>

NasdaqGS:GOOG.L, ALPHABET INC.  
Industry: Interactive Media & Services

USD 2550.98 26.79 (1.06%)  
🕒 End of Day: 21 July 2021 GMT-4

+ Add to Watchlist

Financial Year Ended: 31 Dec 2020



VI Risk Rating is a probabilistic rating system that analyses certain business and financial areas that may present potential risks. Flags highlight areas to clarify and do not mean there are issues if the situation is explainable.

## Details

### Income Sheet Checks

Moderate ● ^

Book Tax Difference ⓘ Moderate ●

Cash Analysis ⓘ Low ●

One Off Items Risk ⓘ Low ●

### Balance Sheet Checks

Low ● ^

Earnings Management Risk ⓘ Low ●

Goodwill & Intangible Assets ⓘ Low ●

Inventory Management ⓘ Low ●

Payables Management ⓘ Low ●

Receivables Management ⓘ Low ●

Non-Productive Assets Risk ⓘ Low ●

Other Receivables And Payables Risk ⓘ Low ●

### Cashflow Statement Checks

Low ● ^

Capital Expenditure Risk ⓘ Low ●

External Capital Dependency Risk ⓘ Low ●

Quality of Earnings ⓘ Low ●

### Non-Financial Checks

Moderate ● ^

Contingent Liability Risk ⓘ Low ●

Restated Financials Risk ⓘ Moderate ●

Shareholder Dilution ⓘ Low ●

### Financial Journal Checks

Low ● ^

Beneish M Score ⓘ Low ●

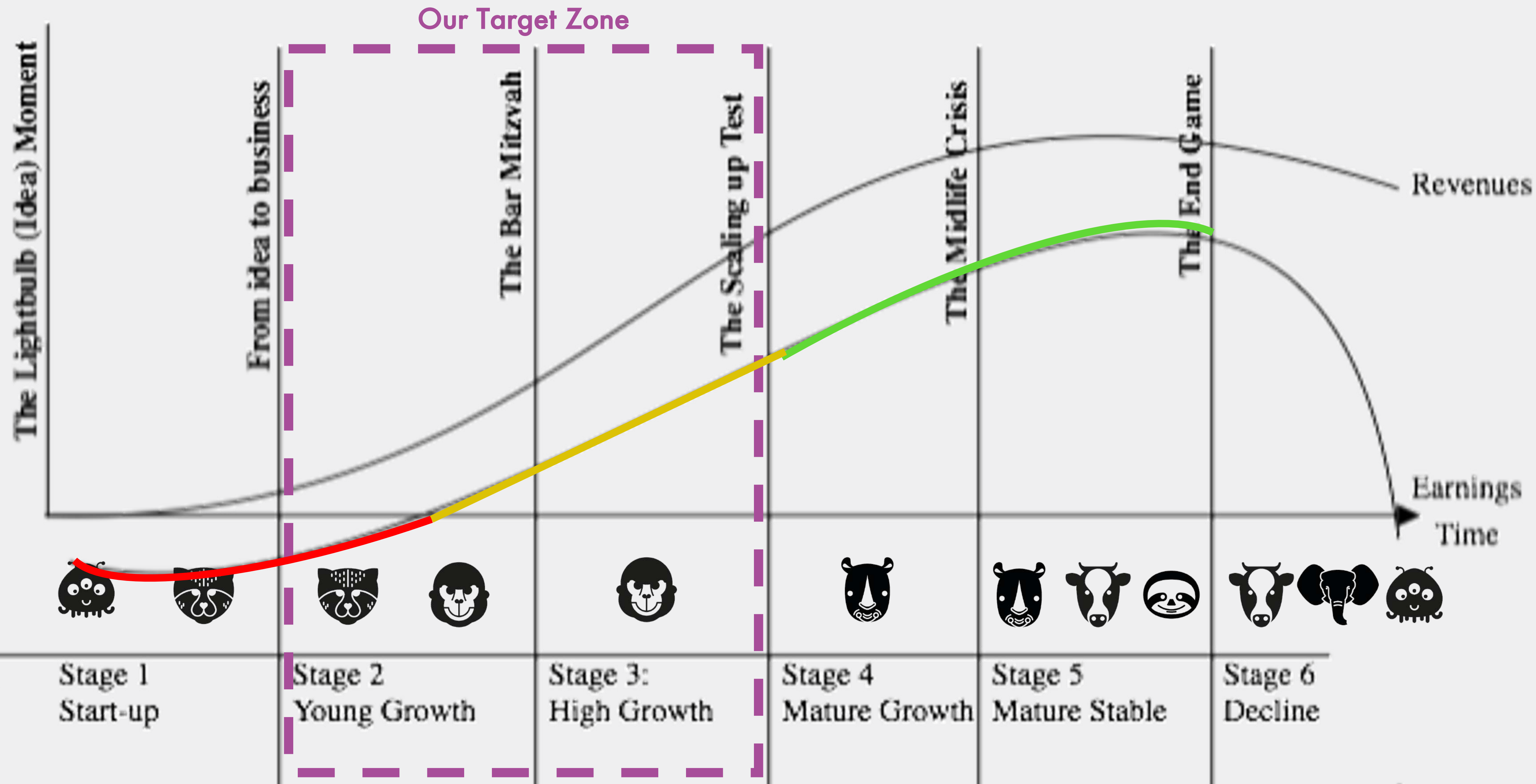
Sloan Earnings Accrual Analysis ⓘ Low ●

# LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT



## Investing in Growth

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## LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT

### Achieving Sustainable Out Performance



- **Equally Weighted**  
50 – 100 Stock Positions  
*Diversification into basket of Great Growing Companies*
- **Cut The Losers Fast!**  
Code investment strategies into an *intelligent, yet emotionless repeatable process*
- **Strengthen The Portfolio**  
Statistical Machine-Learning support enable better stock selection and portfolio allocation, resulting in an *ever-improving portfolio of companies over time*
- **Rigorous Back-testing and Improvement of strategies**  
Investment strategies *back-tested over 20 years and takes financial crisis into account to fine-tune the investment strategies and processes*

## LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT

### VI Quant Fund Indication of Interest Registration



[hiddenchampionsfund.com/VIQUANT](https://hiddenchampionsfund.com/VIQUANT)

### Register Interest For Those Who Want To:

- Implement Data Driven Strategy to Portfolio
- Love Efficiency
- Love Automation
- Wants to Lower Risk

**Deepen synergy between dual engines; FinEduTech and Financial Asset Management, to create greater value**

“

At 8I, we continue to strengthen our business ecosystem on a single platform – leveraging the power of AI, big data and machine learning that sharpens our competitive edge, sharing value investing knowledge and empowering our growing community to make smart investment decisions by applying the principles of value investing.

”

46:57



# Q&A