# Lifespot Health Ltd

lifespot-health.com

For personal



## Vision and mission

**Our Vision** 

To provide the most innovative inhaled therapies in the world.

## **Our Mission**

To deliver the unique benefits of inhaled medication systems to patients in an affordable and high-quality format, supported by strong clinical evidence. We will achieve this by partnering with innovators and educators in their technical and therapeutic fields, to provide inhalation breakthrough therapies that deliver added value for patients, doctors, business partners, governments and stakeholders alike.



## **Our Values**



## Innovation

We accept that there is always a better way, the road to success is in finding it.



**Reliability** We do what we say we will do.



#### **Transparency**

We communicate clear goals, objectives and outcomes to all stakeholders.



## Integrity

Integrity leads our decision making.

## The Lifespot Health team





• Commercial healthcare Professional with almost 20 years' experience in the pharmaceutical industry

• Strong experience launching mega brands such as Caduet and Eliquis and developing turnaround growth strategies for

• Sud is considered a global cannabis key opinion leader advocating for clinically-validated cannabinoid treatment pathways.

• Entrepreneur with a strong network of investors and industry contacts in the public company sector throughout the

• Justyn Stedwell is a professional Company Secretary, with almost 15 years' experience in ASX-listed companies. • He is currently Company Secretary and Non-Executive Director of several ASX-listed companies.

• Nova has extensive experience working in Company Secretary roles across numerous ASX-listed companies.

## Advancing our medical cannabis strategy

## Focused on medical cannabis systems since

## 2017

#### 2017

- LSH lists on ASX focused on the development and commercialisation of medical diagnostic and telemonitoring technologies.<sup>1</sup>
- Explores growth opportunities in cannabis market.<sup>2</sup>
- Enters global medical cannabis market with Seng Vital JV agreement.<sup>3</sup>

#### 2018

- Discussions with Nth American and Australiasian cannabis producers.<sup>4</sup>
- Bodytel integrated with Seng Vital for CBD delivery systems.<sup>5</sup>
- Go-to-market cannabis strategy strengthened with 100% acquisition of Seng Vital.<sup>6</sup>
- Demonstrations with major cannabis players for integrated system licensing opportunities in Canada, USA, Australia and New Zealand.<sup>7</sup>

#### 2020

- Negotiates deal with ITSUWA to provide VOOM vapes to Australian market.

- \$72k sold to EC Pharma to supply cannabinoid e-liquids, RX via EC Pharma agreement with Cannvalate.

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ASX Announcements :1. 10/01/17 2. 28/03/17 3. 01/05/17 4. 20/06/18 5. 17/08/18 6. 18/09/18 7. 02/10/18 8. 25/01/19 9. 06/12/19 10. 12/10/20

#### 2019

- Hardware and repeat cannabis capsule sales identified as key revenue streams for LSH.<sup>8</sup>
- Medihale advanced medical vaporizer launches flower cartridge to better meet needs of cannabis inhalation market.<sup>9</sup>

 100% Australian based board and operations, and appointment of a new Australian based CEO.<sup>10</sup>

 Negotiates exclusivity agreement with ITSUWA for VOOM Vapes sales in Australia and NZ.

## 2021

- Validating the use of devices with clinical trials
- **Evidence for Registration** for use in acute medical conditions.
- **Partnering** for medical cannabis drug development
- Clinical trials program focused on registration of combination device/drug products with the TGA and FDA
- **EC Pharma Ongoing Repeat** Sales of Medihale



sale through SAS-B prescribing pathway

Cumulative repeat sales of \$189,489 Dec 20-Mar 21.

via Cannvalate's doctor network.

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## **Clinical Trials and Registration**

- Lifespot Health Ltd's long term focus is to develop 1<sup>st</sup> to market, medically registered and integrated medical cannabis vape delivery systems.
- Partnering with EC Pharma (whose focus is medical cannabis drug development), Lifespot Health Ltd is planning a comprehensive clinical trials program focused on registration of combination device drug combination products with the TGA and FDA.

# Building key strategic alliances

## **EC** Pharma

- EC Pharma is licensed to wholesale, distribute and sell S3, S4 and S8 drug such as CBD and THC cannabinoids
- EC Pharma Pty Ltd also owns proprietary Cannabis E-liquid formulations for Vaping



• Supplier of 'Medihale' vape devices

## ELA CAPITAL

- Offering growth opportunities for LSH medical devices to enter the lucrative medical markets in North America and Europe.
- Strategic Investor in Lifespot Health Ltd







- Large prescribing network in Australia, including telehealth options allow access to Medical Cannabis for patients across Australia
- Australia's most trusted holistic plant-based health providers, having provided over 15,000 patient consultations
- Strategic Investor in Lifespot Health Ltd



- CRO focused on Medical Cannabis Clinical Research
- MCRC is also strategically partnered with Swinburne University in Melbourne to deliver high quality clinical trials



• Swinburne University in Melbourne is the strategic partner to MCRC delivering high quality clinical trials



## SAS-B<sup>1</sup> Patient Sales Channel



required); 3. S4 = Drugs & Drug/Device Combinations registered on the ARTG list as Schedule 4 for sale at pharmacies only with a doctor's prescription NB Above timelines are indicative only and based on professional advice for planning only. Timelines are subject to change due to multiple factors influencing clinical trial timelines, including but not limited to regulatory & ethics approval requirements, variations in recruitment rates, budgetary considerations and government regulatory evaluation timeline changes.

## S3<sup>2</sup> & S4<sup>3</sup> Sales Channels

SAS-B = Australia Therapeutic Goods Administration's Special Access Scheme program allow patient access to unregistered on the ARTG list as Schedule 3 for sale over the counter with pharmacy consultation (no doctors prescription

## **Top Shareholders\***

Rank	Shareholder Name
1	CANNVALATE PTY LTD
2	MID WEALTH PTY LTD
3	ELA CAPITAL INC

Total ORD Shares held by Top 3 LSH Shareho Total ORD Shares held by balance of LSH Shareho

#### About the Top Shareholders

**Cannvalate Pty Ltd** was founded and funded in early 2018 by the Medical Community. The patient access division was established to demystify access to medicinal cannabis treatments. Today, Cannvalate is Australia's leading service provider and helps thousands of patients each and every month.

MID Wealth Pty Ltd is an investment vehicle owned by a network of service providers to healthcare professionals who make targeted investments in the Australian healthcare industry.

**Ela Capital Inc** has made multiple investments in the cannabis life sciences industry, beginning in 2015. Notably, Ela Capital was the founder and a significant shareholder of TerrAscend Corp (CNSX: TER), a multi-billion-dollar cannabis MSO in the United States. Ela Capital has over ten holdings in the cannabis and life sciences industries, with presence in all major medical cannabis markets globally. LSH is Ela Capital's first investment in Australia and their participation will be both financial and advisory, offering growth opportunities for LSH medical devices to enter the lucrative medical markets in North America and Europe.



\* As per Lifespot Health Ltd Shareholder Registry 25/03/2021

	No. ORD Shares	Shareholder Ownership (%)
	30,587,676	18.16
	16,375,000	9.72
	11,329,573	6.73
olders:	58,383,832	34.66
olders:	110,083,125	65.34



## Market Cap: \$19.4M Stock Price: 11.5c Shares on Issue: 168.5M





GBP: AUD Exchange Rate 31/03/21 £1 = \$1.81 (https://www.xe.com/currencyconverter/convert/?Amount=1&From=GBP&To=AUD
\* Data Correct as of ASX & LSE close 31/03/2021







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