

**BNK Banking Corporation Limited – Half Year Report  
(Appendix 4D) for the half year ended 31 December 2020**

The Directors of BNK Banking Corporation Limited (“the Company”) and its controlled entities (the “Group”) are pleased to announce the results of the Group for the half year ended 31 December 2020 as follows:

**Results for announcement to the market**

| <b>Extracted from the Financial Statements for the half year ended</b> | <b>Change</b> | <b>\$'000s<br/>31 December 2020</b> | <b>\$'000s<br/>31 December 2019</b> |
|------------------------------------------------------------------------|---------------|-------------------------------------|-------------------------------------|
| Revenue from operations                                                | 9.9%          | 169,249                             | 153,993                             |
| Profit/(loss) after tax attributable to members                        | (27.4%)       | 2,176                               | 2,999                               |

No dividend was paid or declared by the Company in the period and up to the date of this report. No dividends were paid or declared by the Company in respect of the previous year.

|                               | <b>\$<br/>31 December 2020</b> | <b>\$<br/>31 December 2019</b> |
|-------------------------------|--------------------------------|--------------------------------|
| Net Tangible Assets per share | 0.69                           | 0.67                           |

On 19 August 2020, the Group disposed of its 51% interest in the share capital of Australian Asset Aggregation Pty Ltd.

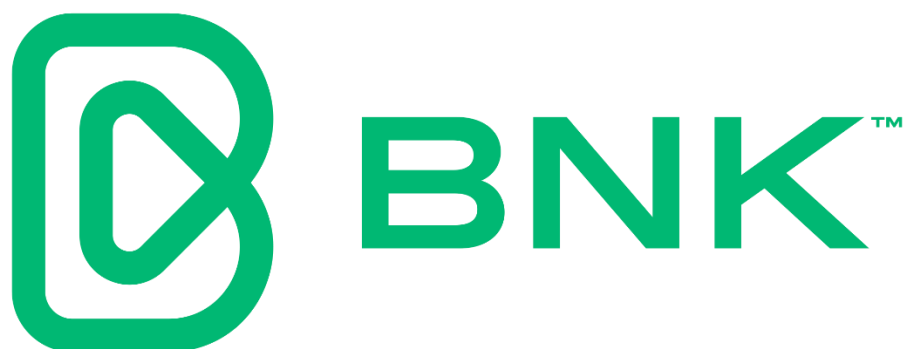
The remainder of the information requiring disclosure to comply with Listing Rule 4.2.A3 is contained in the attached copy of the Financial Statements and comments on performance of the Group included in the Investor Presentation dated 26 February 2021.

Further information regarding BNK Banking Corporation Limited and its business activities can be obtained by visiting the Company’s website at [www.bnk.com.au](http://www.bnk.com.au).

Yours faithfully



Malcolm Cowell  
Company Secretary  
Phone 0499 997 928



**BNK Banking Corporation Limited**  
**ACN 087 651 849**

**Interim Financial Report**  
**For the six months ended 31 December 2020**

## Corporate Information

**ACN:** 087 651 849

### Directors

|                  |                                              |
|------------------|----------------------------------------------|
| Mr. Jon Sutton   | (Chairman and Non-executive Director)        |
| Mr. Don Koch     | (Deputy Chairman and Non-executive Director) |
| Mr. Peter Hall   | (Non-executive Director)                     |
| Mr. Jon Denovan  | (Non-executive Director)                     |
| Mr. John Kolenda | (Executive Director)                         |

### Company Secretary

Mr. Malcolm Cowell

### The registered office and principal place of business of the Company is:

Level 14, 191 St George's Terrace  
Perth WA 6000  
Phone: +(61) 8 9438 8888

### Other Locations:

Sydney Office  
Level 24, 52 Martin Place  
Sydney NSW 2000

Melbourne Office  
Unit 205 / 480 St Kilda Road  
Melbourne VIC 3004

Gold Coast Office  
Level 5, 50 Cavill Avenue  
Surfers Paradise QLD 4217

### Share Registry:

Advanced Share Registry  
110 Stirling Hwy  
Nedlands WA 6009  
Tel: +(61) 8 9389 8033  
Fax: +(61) 8 9262 3723

### Exchange Listing

Australian Securities Exchange Limited  
Exchange Plaza  
2 The Esplanade  
Perth, Western Australia 6000  
ASX Code: BBC

### Auditors:

KPMG  
300 Barangaroo Avenue  
Sydney NSW 2000

### Website Address:

[www.bnk.com.au](http://www.bnk.com.au)

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## DIRECTORS' REPORT

The Directors present their report on the consolidated entity comprising BNK Banking Corporation Limited ("BNK" or the "Company") and the entities it controlled ("the Group") as at or during the half-year ended 31 December 2020.

### DIRECTORS

The names of the Company's Directors in office during the half-year and until the date of this report are set out below. Directors were in office for the entire period unless otherwise stated.

|                  |                                                                                                    |
|------------------|----------------------------------------------------------------------------------------------------|
| Mr. Jon Sutton   | Chairman and Non-executive Director                                                                |
| Mr. Don Koch     | Deputy Chairman and Non-executive Director (Interim Chief executive Officer until 12 October 2020) |
| Mr. Jon Denovan  | Non-executive Director                                                                             |
| Mr. Peter Hall   | Non-executive Director                                                                             |
| Mr. John Kolenda | Executive Director                                                                                 |

### PRINCIPAL ACTIVITIES

The principal activities of the Group were the provision of retail banking, wholesale mortgage management and mortgage broker aggregation services.

### RECONCILIATION BETWEEN THE STATUTORY RESULTS (IFRS) AND THE MANAGEMENT REPORTED (NON IFRS) RESULTS

The discussion of operating performance in the operating and financial review section of this report is presented on a statutory basis under IFRS with certain adjustments to reflect a management reported basis of the underlying performance of the business, unless otherwise stated. Management reported results are non-IFRS financial information and are not directly comparable to the statutory results presented in other parts of this financial report. A reconciliation between the two is provided in this section and the guidance provided in Australian Securities and Investments Commission Regulatory Guide 230 '*Disclosing non IFRS financial information*' ('RG 230') has been followed when presenting the management reported results. Non-IFRS financial information has not been audited by the external auditor, but has been sourced from the financial reports.

The reconciliation between the statutory results (IFRS) and the management/underlying reported (non-IFRS) results is presented below:

|                                                                                    | 1H21         | 2H20         | 1H20         |
|------------------------------------------------------------------------------------|--------------|--------------|--------------|
| <b>Statutory Net Profit After Tax (\$'000s)</b>                                    | <b>2,176</b> | <b>2,325</b> | <b>2,999</b> |
| Revenue adjustments                                                                |              |              |              |
| • Non-recurring gain on sale of bonds                                              | -            | (270)        | (882)        |
| • ATM insurance receivable recognised                                              | -            | (2,917)      | -            |
| • Disposal of AAA                                                                  | (57)         | -            | -            |
| Expense adjustments                                                                |              |              |              |
| • IFRS fair value adjustments from Finsure acquisition                             | 289          | 286          | 194          |
| • Restructuring and transition costs                                               | -            | -            | 36           |
| • Operational loss                                                                 | -            | 3,007        | -            |
| Tax effect of adjustments                                                          | (70)         | (32)         | 196          |
| <b>Underlying Net Profit after Tax (\$'000s)<br/>(Management-reported results)</b> | <b>2,338</b> | <b>2,399</b> | <b>2,543</b> |

The adjustments summarised above reflect the current year impact of the amortisation of fair value adjustments to intangible assets arising from the acquisition of Finsure in 2018 and the disposal of an immaterial subsidiary.

## DIRECTORS' REPORT (cont'd)

### REVIEW AND RESULTS OF OPERATIONS

The Group has recorded an underlying net profit after tax of \$2.34 million for the half-year ended 31 December 2020, a decrease of \$0.2 million (8% decrease YoY) on the comparative period and a \$0.06m decrease (2.6% decrease) on the second half of FY20. After allowing an impairment loss of \$0.9 million recognised on the ATM business, underlying net profit after tax would have been \$3.0m, a 16.7% increase on the comparative period.

Finsure has continued to generate loan originations through its platform of funders reflecting the continued productivity growth of accredited brokers. Finsure now has 1,910 accredited brokers, an increase of 14% on the comparative period. In addition, settlements totaled \$9.9 billion for the half-year, representing a 35% increase on the comparative period.

As noted in the Group's 30 June 2020 Annual Report, BNK deliberately moderated the origination of on-balance sheet lending through early to mid calendar-year 2020 (CY20). The on-balance sheet lending pipeline built in the last two months of CY20 with \$41m of settlements in the half. Net Interest Income (NII) grew by \$0.94m compared to the comparative period. The growth was primarily due to lower cost of funds with the reduction in wholesale funding costs, the growth in low cost call accounts and the drawdown of \$13.7 million from the RBA Term Finance Facility.

The Better Choice business achieved settlements of \$192.8 million (a 10.8% decrease on the comparative period) reflecting the pivot toward on balance sheet lending and the impact of COVID-19 upon approval times at several of the division's external funders.

At 31 December 2020, the Group maintained a capital adequacy ratio of 18.66%. Subsequent to balance date, the Company has completed a placement of \$8.75 million Tier 2 Loan Capital issue. The loan capital is a liability in these accounts, is recognised as capital by the Australian Prudential Regulation Authority (APRA) and on a pro forma basis improves the capital adequacy ratio to 23.7% underpinning ongoing lending growth.

The Group continued its investment in people through filling key executive roles during the half-year including Chief Executive Officer, Banking and Wholesale, Chief Financial Officer, Chief Operating Officer and Chief Risk Officer. John Kolenda assumed the role of Chief Executive Officer, Finsure.

#### Aggregation

The Aggregation division generated net profit after tax of \$4.4 million for the half-year, a 59.5% increase on the comparative period.

The Finsure Aggregation division provides a key platform, linking brokers with a range of lenders. Combined with leading edge technology and front line compliance services, Finsure is a leader in providing innovative services to the mortgage broking industry.

During the interim period, the number of brokers utilising the platform increased to 1,910 (30 June 2020: 1,740). Settlements of \$9.9 billion represented a 35% increase on the comparative period, with the commission loan book reaching \$50.2 billion.

The growth in settlements was reflected in the NPV revenue increasing by a net amount of \$3.9 million (\$3.46 million for the comparative period) during the half.

Finsure continued to roll out further enhancements and development of its proprietary Infynity software platform, providing enhanced capability and efficiency to brokers. The in-house development team continue to release new features including the successful deployment of its compliance framework to accommodate the new regulations around Best Interests Duty.

#### Banking

The Banking division recognised a loss after tax of \$1.4 million for the half-year, impacted by the ATM bailment loss, recruitment costs for key management roles and prudent credit loss provisions.

## **DIRECTORS' REPORT (cont'd)**

On balance sheet loans for the Banking division grew by 7.8% from \$283.5 million at 30 June 2020 to \$305.6 million at 31 December 2020. Credit quality remains sound with loans more than 90 days in arrears equating to less than 1% of total on balance sheet loans. Customers subject to COVID-19 repayment deferrals also less than 1% of total on balance sheet loans.

During the period, the Banking division recorded a Net Interest Margin (NIM) of 1.63%, compared to the prior comparative period of 1.68%. Effective liquidity management and growth in lower cost at call deposits enabled the Banking division to maintain a sound NIM in a period of strong competition, reductions in the official cash rate and declines in market returns from the Bank's liquidity portfolio.

A key objective of the Banking division is to reduce the overall cost of funding through diversifying and improving its funding mix. During the period the average cost of funds was 89bps, a reduction from 183bps for the prior comparative period. The improvement was primarily through reductions in wholesale funding and term deposit costs, as well as substantial growth in low cost call account deposits. The Bank also drew down its entitlement under the RBA's Term Finance Facility (TFF) of \$13.8 million providing 3 year funding at a weighted average cost of 18 bps.

During the period, the Banking division increased its geographical diversification, away from its original home of Western Australia. At 31 December 2020, 42% of the on balance sheet loan book was domiciled in Western Australia compared to 56% in the prior comparative period. The change reflects the impact of Better Choice's national distribution capabilities for the Group as it markets loans to in excess of 6,000 mortgage brokers Australia-wide.

As announced to the ASX on 27 October 2020, the Company concluded its claim with its insurers in relation to operational losses arising from the liquidation of entities the Company previously held ATM bailment arrangements with. At 30 June 2020 the Company recognised an insurance receivable for \$2.9 million. During the half, the Company's insurer indemnified the Bank for \$2.0m in full satisfaction of the claim. An impairment charge of \$0.9 million has been recognised for the discontinuation of this business.

### **Wholesale**

The Wholesale division recognised a loss after tax of \$0.4 million for the half-year attributed to negative NPV.

The division continues to maintain multiple funding relationships and distributes Better Choice branded products through more than and 6,000 accredited brokers.

The interaction of Better Choice with the Banking division continues and is the driver in the increased flow of on balance-sheet loans for the Group. Whilst Wholesale's loan book declined marginally to approximately \$2.25 billion, primarily driven by the impact of funding partner responses to COVID where they stopped lending and/or delayed approvals, the greater margin capture by funding an increased proportion of Wholesale's loans within the Banking division during the period, contributed to growth in the Group's on-balance sheet loan book and overall profitability.

## **SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS**

There were no significant changes in the state of affairs of the Company during the financial half-year.

## **EVENTS SUBSEQUENT TO BALANCE DATE**

On 1 February 2021, the Company completed an issuance of 10-year floating rate subordinated notes to sophisticated and wholesale investors, raising \$8,750,000 (before costs). The notes are eligible to be classified as Tier 2 capital and will pay interest to holders quarterly at a floating rate of 90-day BBSW plus a margin of 5.40%.

## **AUDITOR'S INDEPENDENCE DECLARATION**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this Directors' Report.

**DIRECTORS' REPORT (cont'd)**

**ROUNDING**

These consolidated financial statements are presented in Australian dollars which is the Company's functional currency. The Group is of a kind referred to in *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191* and in accordance with that instrument, amounts in the consolidated financial statements and Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.



Jon Sutton  
Chairman and Non-executive Director  
Dated this 26th day of February 2021



# Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of BNK Banking Corporation Limited

I declare that, to the best of my knowledge and belief, in relation to the review of BNK Banking Corporation Limited for the half-year ended 31 December 2020 ended there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the review; and
- ii. no contraventions of any applicable code of professional conduct in relation to the review.

KPMG

Nicholas Buchanan

*Partner*

Sydney

26 February 2021

**CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER  
COMPREHENSIVE INCOME**

**FOR THE SIX MONTHS ENDED 31 DECEMBER 2020**

**CONTINUING OPERATIONS**

|                                                                | <b>Note</b> | <b>31 Dec 2020</b> | <b>31 Dec 2019</b> |
|----------------------------------------------------------------|-------------|--------------------|--------------------|
| <i>In thousands of AUD</i>                                     |             |                    |                    |
|                                                                |             | <b>\$</b>          | <b>\$</b>          |
| Interest revenue from banking activities                       | 6           | 5,211              | 5,387              |
| Interest expense on banking activities                         |             | (1,923)            | (3,042)            |
| Net interest income                                            |             | 3,288              | 2,345              |
| Commission income                                              | 5           | 158,553            | 139,940            |
| Commission expense                                             | 5           | (148,347)          | (130,102)          |
| Net commission income/(expense)                                |             | 10,206             | 9,838              |
| Other income                                                   | 7           | 5,485              | 8,666              |
| <b>Total net revenue</b>                                       |             | <b>18,979</b>      | <b>20,849</b>      |
| Operating expenses                                             | 8(i)        | (14,556)           | (13,705)           |
| Impairment of bailment cash                                    |             | -                  | (2,925)            |
| Impairment of insurance receivable and ATMs                    | 8(ii)       | (901)              | -                  |
| Impairment of loans and advances                               | 13          | (264)              | (79)               |
| <b>Profit before income tax from continuing operations</b>     |             | <b>3,258</b>       | <b>4,140</b>       |
| Income tax (expense)/benefit                                   | 9           | (1,082)            | (1,141)            |
| <b>Profit for the period</b>                                   |             | <b>2,176</b>       | <b>2,999</b>       |
| <b>Other comprehensive income</b>                              |             |                    |                    |
| Items that may be reclassified subsequently to profit and loss |             | -                  | -                  |
| <b>Total comprehensive income for the period</b>               |             | <b>2,176</b>       | <b>2,999</b>       |
| Basic earnings per share (cents)                               | 20          | 2.29               | 3.64               |
| Diluted earnings per share (cents)                             | 20          | 2.27               | 3.58               |

The accompanying notes form part of these financial statements.

**CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
**AS AT 31 DECEMBER 2020**

| <i>In thousands of AUD</i>                   | <b>Note</b> | <b>31 Dec 2020</b> | <b>30 Jun 2020</b> |
|----------------------------------------------|-------------|--------------------|--------------------|
|                                              |             | \$                 | \$                 |
| <b>Assets</b>                                |             |                    |                    |
| Cash and cash equivalents                    | 10          | 50,365             | 18,122             |
| Trade and other receivables                  | 11          | 22,211             | 25,423             |
| Due from other financial institutions        |             | 24,828             | 33,335             |
| Loans and advances                           | 13          | 305,600            | 283,561            |
| Contract Asset                               |             | 443,265            | 387,197            |
| Other financial assets                       | 12          | 56,308             | 38,231             |
| Property, plant and equipment                |             | 3,207              | 3,808              |
| Goodwill and other intangible assets         |             | 50,084             | 49,610             |
| <b>Total Assets</b>                          |             | <b>955,868</b>     | <b>839,287</b>     |
| <b>Liabilities</b>                           |             |                    |                    |
| Deposits                                     |             | 391,292            | 345,791            |
| Other funding liabilities                    | 14          | 13,760             | -                  |
| Trade and other payables                     | 15          | 24,006             | 22,682             |
| Contract Liability                           |             | 395,188            | 342,954            |
| Provisions                                   |             | 1,484              | 1,308              |
| Deferred tax liabilities                     |             | 14,749             | 13,686             |
| <b>Total Liabilities</b>                     |             | <b>840,479</b>     | <b>726,421</b>     |
| <b>Net Assets</b>                            |             | <b>115,389</b>     | <b>112,866</b>     |
| <b>Equity Attributable to Equity Holders</b> |             |                    |                    |
| <b>Contributed equity</b>                    |             |                    |                    |
| Issued capital, net of raising costs         | 16          | 104,194            | 103,516            |
| Reserves                                     |             | 901                | 1,232              |
| Retained earnings                            |             | 10,294             | 8,118              |
| <b>Total Equity</b>                          |             | <b>115,389</b>     | <b>112,866</b>     |

The accompanying notes form part of these financial statements

**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE SIX MONTHS ENDED 31 DECEMBER 2020**  
*In thousands of AUD*

| Attributable to equity holders                 | Issued Capital | Other Contributed Equity | Equity Raising Costs | Treasury Share Reserve | Property, Plant and Equipment Revaluation Reserve | Financial Assets Revaluation Reserve | General Reserve for Credit Losses | Share-based Payments Reserve | Retained Earnings | Total Equity   |
|------------------------------------------------|----------------|--------------------------|----------------------|------------------------|---------------------------------------------------|--------------------------------------|-----------------------------------|------------------------------|-------------------|----------------|
|                                                | \$             | \$                       | \$                   | \$                     | \$                                                | \$                                   | \$                                | \$                           | \$                | \$             |
| <b>Balance at 1 July 2019</b>                  | <b>99,188</b>  | <b>-</b>                 | <b>(2,620)</b>       | <b>-</b>               | <b>97</b>                                         | <b>(92)</b>                          | <b>446</b>                        | <b>623</b>                   | <b>2,794</b>      | <b>100,436</b> |
| Profit for the period                          | -              | -                        | -                    | -                      | -                                                 | -                                    | -                                 | -                            | 2,999             | 2,999          |
| Other comprehensive income                     | -              | -                        | -                    | -                      | -                                                 | -                                    | -                                 | -                            | -                 | -              |
| <b>Total comprehensive income</b>              | <b>-</b>       | <b>-</b>                 | <b>-</b>             | <b>-</b>               | <b>-</b>                                          | <b>-</b>                             | <b>-</b>                          | <b>-</b>                     | <b>2,999</b>      | <b>2,999</b>   |
| <b>Transactions with owners of the Company</b> |                |                          |                      |                        |                                                   |                                      |                                   |                              |                   |                |
| Cost of share-based payments                   | -              | -                        | -                    | -                      | -                                                 | -                                    | -                                 | 213                          | -                 | 213            |
| Issue of share capital                         | 62             | -                        | (2)                  | -                      | -                                                 | -                                    | -                                 | (62)                         | -                 | (2)            |
| Acquisition of treasury shares                 | -              | -                        | -                    | (102)                  | -                                                 | -                                    | -                                 | -                            | -                 | (102)          |
| <b>Balance at 31 December 2019</b>             | <b>99,250</b>  | <b>-</b>                 | <b>(2,622)</b>       | <b>(102)</b>           | <b>97</b>                                         | <b>(92)</b>                          | <b>446</b>                        | <b>774</b>                   | <b>5,793</b>      | <b>103,544</b> |
| <b>Balance at 1 July 2020</b>                  | <b>106,270</b> | <b>-</b>                 | <b>(2,754)</b>       | <b>(103)</b>           | <b>-</b>                                          | <b>(140)</b>                         | <b>446</b>                        | <b>1,029</b>                 | <b>8,118</b>      | <b>112,866</b> |
| Profit for the period                          | -              | -                        | -                    | -                      | -                                                 | -                                    | -                                 | -                            | 2,176             | 2,176          |
| Other comprehensive income                     | -              | -                        | -                    | -                      | -                                                 | -                                    | -                                 | -                            | -                 | -              |
| <b>Total comprehensive income</b>              | <b>-</b>       | <b>-</b>                 | <b>-</b>             | <b>-</b>               | <b>-</b>                                          | <b>-</b>                             | <b>-</b>                          | <b>-</b>                     | <b>2,176</b>      | <b>2,176</b>   |
| <b>Transactions with owners of the Company</b> |                |                          |                      |                        |                                                   |                                      |                                   |                              |                   |                |
| Cost of share-based payments                   | -              | -                        | -                    | -                      | -                                                 | -                                    | -                                 | 358                          | -                 | 358            |
| Issue of share capital                         | 689            | -                        | (11)                 | -                      | -                                                 | -                                    | -                                 | (689)                        | -                 | (11)           |
| <b>Balance at 31 December 2020</b>             | <b>106,959</b> | <b>-</b>                 | <b>(2,765)</b>       | <b>(103)</b>           | <b>-</b>                                          | <b>(140)</b>                         | <b>446</b>                        | <b>698</b>                   | <b>10,294</b>     | <b>115,389</b> |

The accompanying notes form part of these financial statements.

**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS  
FOR THE SIX MONTHS ENDED 31 DECEMBER 2020**

|                                                       | <b>Note</b> | <b>31 Dec 2020</b> | <b>31 Dec 2019</b> |
|-------------------------------------------------------|-------------|--------------------|--------------------|
|                                                       |             | <b>\$</b>          | <b>\$</b>          |
| <i>In thousands of AUD</i>                            |             |                    |                    |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>           |             |                    |                    |
| Interest received                                     |             | 5,212              | 5,387              |
| Fees and commissions received                         |             | 107,905            | 84,302             |
| Interest and other costs of finance paid              |             | (1,923)            | (3,042)            |
| Other income received                                 |             | 2                  | 902                |
| Proceeds from insurance claim                         |             | 2,034              | -                  |
| Payments to suppliers and employees                   |             | (109,597)          | (84,829)           |
| Net increase in loans, advances and other receivables |             | (22,207)           | (50,724)           |
| Net increase in deposits and other borrowings         |             | 45,500             | 19,704             |
| Net (payments)/receipts for investments               |             | (9,570)            | 28,930             |
| <b>Net cash from/(used in) operating activities</b>   |             | <b>17,356</b>      | <b>630</b>         |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>           |             |                    |                    |
| Payments for property, plant and equipment            |             | -                  | (8)                |
| Payments for intangible assets                        |             | (1,161)            | (1,881)            |
| <b>Net cash used in investing activities</b>          |             | <b>(1,161)</b>     | <b>(1,889)</b>     |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>           |             |                    |                    |
| Proceeds from borrowings                              |             | 13,760             | -                  |
| Payments for treasury shares                          |             | -                  | (102)              |
| Payments for equity raising costs                     |             | (11)               | (2)                |
| Payments for lease liabilities                        |             | (624)              | (586)              |
| <b>Net cash from/(used in) financing activities</b>   |             | <b>13,125</b>      | <b>(690)</b>       |
| Net increase/(decrease) in cash held                  |             | 29,320             | (1,949)            |
| Cash and cash equivalents at beginning of the period  |             | 21,045             | 19,381             |
| Cash and cash equivalents at the end of the period    | 10          | 50,365             | 17,432             |

The accompanying notes form part of these financial statements.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

### 1. CORPORATE INFORMATION

BNK Banking Corporation Limited (“the Company”) is a company incorporated and domiciled in Australia. These condensed consolidated interim financial statements (“interim financial statements”) as at and for the six months ended 31 December 2020 comprise the Company and its subsidiaries (together referred to as “the Group”). The principal activities of the company are the provision of banking products and services, mortgage management and mortgage aggregation services.

### 2. BASIS OF PREPARATION

The interim financial statements for the six months ended 31 December 2020 have been prepared in accordance with Australian Accounting Standard AASB 134 *‘Interim Financial Reporting’* and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 *‘Interim Financial Reporting’*.

The interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company’s annual financial statements as at 30 June 2020.

These consolidated financial statements are presented in Australian dollars which is the Company’s functional currency. The Group is of a kind referred to in *ASIC Corporations (Rounding in Financial/Directors’ Reports) Instrument 2016/191* and in accordance with that instrument, amounts in the consolidated financial statements and Directors’ Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

### 3. CRITICAL ACCOUNTING ESTIMATES AND SIGNIFICANT JUDGEMENTS

The preparation of the financial report in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the accounting policies. In preparing this half-year financial report, the significant judgements made by management in applying the Company’s accounting policies and key sources of estimation uncertainty were the same as those that applied to the annual financial report for the year ended 30 June 2020.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events.

Management believes the estimates used in preparing the financial report are reasonable. Actual results in the future may differ from those reported and therefore it is reasonably possible, on the basis of existing knowledge, that outcomes within the financial year that are different from our assumptions and estimates could require an adjustment to the carrying amounts of the assets and liabilities reported. This is particularly pertinent in the half-year ended 31 December 2020 where the impact of the COVID-19 pandemic has caused significant impact to the Australian (and global) economy with inherent uncertainty as to future economic conditions. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 4. SEGMENT INFORMATION

AASB 8 requires operating segments to be identified on the basis of internal information provided to the chief decision maker, the Board of Directors, in relation to the business activities of the Group. The Group has determined it has three segments for which information is provided regularly to the Board of Directors. The following describes the operations of each of the Group's reportable segments:

#### **Banking**

The Group's banking business refers to the provision of banking products and services such as loans and deposits under the BNK and Goldfields Money brands. Loans are distributed through the Group's Wholesale division, via online applications and accredited brokers. The segment earns net interest income and service fees from providing a range of services to its retail and small business customers.

#### **Wholesale mortgage management**

The Wholesale mortgage management segment offers prime and commercial loans under the Better Choice Home Loans brand, funded by a range of third party wholesale funding providers (white label products) including BNK. The segment earns fees for services, largely in the form of upfront and trail commissions.

#### **Aggregation**

The Aggregation segment provides contracted administrative and infrastructure support to 1,910 (31 December 2019: 1,667) mortgage brokers, connecting them with a panel of approximately 60 lenders. The segment is branded as Finsure and Beagle Finance, and derives revenue in the form of fees for service, percentage splits, proprietary technology, compliance and sponsorship income. Fees include upfront commissions which are earned upon each loan settlement, and ongoing trail commissions. The Company collects the upfront and trail commission from Lenders and deducts all its fees/percentages before distributing through to its accredited brokers.

Segment results that are reported to the Board of Directors include items directly attributable to the activities of each segment, and those that can be allocated on a reasonable basis. Other/unallocated items are comprised mainly of other operating activities from which the Group earns revenues and/or incurs expenses that are not managed separately and include taxation expense, assets and liabilities.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

4. SEGMENT INFORMATION (CONT'D)

*Half-year ended 31 December 2020*

| <i>In thousands of AUD</i>              | Banking        | Wholesale    | Aggregation    | Eliminations | Total          |
|-----------------------------------------|----------------|--------------|----------------|--------------|----------------|
| <b>Continuing operations</b>            |                |              |                |              |                |
| <b>Revenue</b>                          |                |              |                |              |                |
| External customers                      | 5,540          | 7,494        | 156,215        | -            | 169,249        |
| Inter-segment                           | (132)          | 617          | -              | (485)        | -              |
| <b>Total segment revenue</b>            | <b>5,408</b>   | <b>8,111</b> | <b>156,215</b> | <b>(485)</b> | <b>169,249</b> |
| <b>Results</b>                          |                |              |                |              |                |
| Segment profit/(loss) before income tax | (1,992)        | (575)        | 6,408          | (583)        | 3,258          |
| Income tax (expense)/benefit            | 586            | 142          | (1,985)        | 175          | (1,082)        |
| <b>Net profit/(loss) after tax</b>      | <b>(1,406)</b> | <b>(433)</b> | <b>4,423</b>   | <b>(408)</b> | <b>2,176</b>   |
| <b>Assets and Liabilities</b>           |                |              |                |              |                |
| Total segment assets                    | 504,183        | 34,370       | 460,816        | (43,501)     | 955,868        |
| Total segment liabilities               | 405,290        | 19,697       | 411,998        | 3,493        | 840,479        |

*Half-year ended 31 December 2019*

| <i>In thousands of AUD</i>              | Banking      | Wholesale    | Aggregation    | Eliminations | Total          |
|-----------------------------------------|--------------|--------------|----------------|--------------|----------------|
| <b>Continuing operations</b>            |              |              |                |              |                |
| <b>Revenue</b>                          |              |              |                |              |                |
| External customers                      | 6,670        | 6,763        | 137,635        | -            | 151,068        |
| Inter-segment                           | 86           | -            | 686            | (772)        | -              |
| <b>Total segment revenue</b>            | <b>6,756</b> | <b>6,763</b> | <b>138,321</b> | <b>(772)</b> | <b>151,068</b> |
| <b>Results</b>                          |              |              |                |              |                |
| Segment profit/(loss) before income tax | 111          | 4            | 4,025          | -            | 4,140          |
| Income tax (expense)/benefit            | 113          | (1)          | (1,253)        | -            | (1,141)        |
| <b>Net profit/(loss) after tax</b>      | <b>224</b>   | <b>3</b>     | <b>2,772</b>   | <b>-</b>     | <b>2,999</b>   |
| <b>Assets and Liabilities</b>           |              |              |                |              |                |
| Total segment assets                    | 402,018      | 31,855       | 326,392        | (27,697)     | 732,568        |
| Total segment liabilities               | 306,612      | 16,823       | 303,117        | 2,472        | 629,024        |

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

|                                                         | <b>31 Dec<br/>2020</b> | <b>31 Dec<br/>2019</b> |
|---------------------------------------------------------|------------------------|------------------------|
|                                                         | <b>\$</b>              | <b>\$</b>              |
| <i>In thousands of AUD</i>                              |                        |                        |
| <b>5. COMMISSION INCOME AND EXPENSE</b>                 |                        |                        |
| Upfront commission income                               | 58,726                 | 44,610                 |
| Trail commission income                                 | 43,759                 | 37,335                 |
| Net present value of future trail commission receivable | 56,068                 | 57,995                 |
| Total commission income                                 | 158,553                | 139,940                |
| Upfront commission expense                              | 56,711                 | 42,534                 |
| Trail commission expense                                | 39,402                 | 32,706                 |
| Net present value of future trail commission payable    | 52,234                 | 54,862                 |
| Total commission expense                                | 148,347                | 130,102                |
| <b>6. INTEREST INCOME</b>                               |                        |                        |
| Loans and advances                                      | 4,952                  | 4,851                  |
| Sub-lease finance lease                                 | 42                     | 84                     |
| Deposits with other institutions                        | 217                    | 452                    |
| Total interest income                                   | 5,211                  | 5,387                  |
| <b>7. OTHER INCOME</b>                                  |                        |                        |
| Service fees and residual income                        | 1,131                  | 768                    |
| Aggregation services fee income                         | 3,326                  | 2,997                  |
| Lending fees                                            | 335                    | 366                    |
| Transaction fees                                        | 9                      | 1                      |
| Sponsorship income                                      | 683                    | 493                    |
| Cash convenience fee income                             | -                      | 214                    |
| Gain on disposal of government bonds                    | -                      | 888                    |
| Insurance recovery                                      | -                      | 2,925                  |
| Other                                                   | 1                      | 14                     |
| Total other income                                      | 5,485                  | 8,666                  |

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

|                                  | <b>31 Dec<br/>2020</b> | <b>31 Dec<br/>2019</b> |
|----------------------------------|------------------------|------------------------|
|                                  | <b>\$</b>              | <b>\$</b>              |
| <i>In thousands of AUD</i>       |                        |                        |
| <b>8. (I) OPERATING EXPENSES</b> |                        |                        |
| Depreciation and amortisation    | 1,250                  | 1,112                  |
| Information technology           | 1,329                  | 702                    |
| Banking services delivery        | 212                    | 212                    |
| Employee benefits                | 8,897                  | 7,910                  |
| Professional services            | 665                    | 555                    |
| Marketing                        | 378                    | 1,205                  |
| Occupancy                        | 192                    | 274                    |
| Other administration expenses    | 1,633                  | 1,735                  |
| Total operating expenses         | 14,556                 | 13,705                 |

**(II) IMPAIRMENT OF INSURANCE RECEIVABLE AND ATMs**

As set out in note 4.1.1 of the Company's Annual Financial Report for the year ended 30 June 2020, the Group recognised a receivable in relation to an insurance recovery anticipated arising from a claim following the alleged theft of ATM bailment cash for the amount of \$2,923,000. During the period, the Company's insurer agreed to indemnify the Company for the sum of \$2,060,000 minus the applicable deductible pursuant to the Company's Financial Institutions Bond Policy. The remaining balance of \$863,000 has been recognised as an impairment expense. The Company continues to consider its position in relation to the potential recovery of amounts from other third parties.

Following the cessation of this line of business, the Company has also written down the carrying value of ATM assets held.

**9. INCOME TAX**

The major components of income tax benefit recognised are:

|                             |              |              |
|-----------------------------|--------------|--------------|
| Current income tax expense  | -            | 273          |
| Deferred income tax expense | 1,082        | 868          |
| <b>Income tax expense</b>   | <b>1,082</b> | <b>1,141</b> |

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

|                                                                                                                                                             | <b>31 Dec<br/>2020</b> | <b>30 June<br/>2020</b> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|-------------------------|
|                                                                                                                                                             | <b>\$</b>              | <b>\$</b>               |
| <i>In thousands of AUD</i>                                                                                                                                  |                        |                         |
| <b>10. CASH AND CASH EQUIVALENTS</b>                                                                                                                        |                        |                         |
| Reconciliation of cash:                                                                                                                                     |                        |                         |
| Cash at the end of the period as shown in the statement of cash flows is reconciled to the related items in the statement of financial position as follows: |                        |                         |
| Cash at bank and on hand                                                                                                                                    | 50,365                 | 21,045                  |
| Less provision for non-recovery of bailment cash                                                                                                            | -                      | (2,923)                 |
|                                                                                                                                                             | <u>50,365</u>          | <u>18,122</u>           |
| <b>11. TRADE AND OTHER RECEIVABLES</b>                                                                                                                      |                        |                         |
| Insurance receivable                                                                                                                                        | -                      | 2,898                   |
| Sub-lease finance lease receivable                                                                                                                          | 962                    | 1,121                   |
| Accrued commission income                                                                                                                                   | 17,040                 | 16,551                  |
| Trade and other receivables                                                                                                                                 | 4,209                  | 4,936                   |
| Less provision for impairment                                                                                                                               | -                      | (83)                    |
|                                                                                                                                                             | <u>22,211</u>          | <u>25,423</u>           |
| <b>12. OTHER FINANCIAL ASSETS</b>                                                                                                                           |                        |                         |
| Investments in debt securities (measured at amortised cost)                                                                                                 | 56,073                 | 37,996                  |
| Shares in listed corporations (measured at fair value through OCI)                                                                                          | 93                     | 93                      |
| Shares in unlisted corporations (measured at fair value through OCI)                                                                                        | 142                    | 142                     |
|                                                                                                                                                             | <u>56,308</u>          | <u>38,231</u>           |

Investments in debt securities totalling \$13,760,000 have been provided as collateral to the RBA in respect of the Company's Term Finance Facility – refer note 14.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

|                                                | 31 Dec<br>2020<br>\$ | 30 June<br>2020<br>\$ |
|------------------------------------------------|----------------------|-----------------------|
| <i>In thousands of AUD</i>                     |                      |                       |
| <b>13. LOANS AND ADVANCES</b>                  |                      |                       |
| <b>(a) Classification</b>                      |                      |                       |
| Residential loans                              | 287,026              | 263,446               |
| Personal loans                                 | 695                  | 854                   |
| Overdrafts                                     | 335                  | 469                   |
| Term loans                                     | 17,632               | 18,796                |
| Total gross loans and advances                 | 305,688              | 283,565               |
| Add: Unamortised broker commissions            | 817                  | 721                   |
| Gross loans and receivables                    | 306,505              | 284,286               |
| Provision for impairment                       | (905)                | (725)                 |
|                                                | 305,600              | 283,561               |
| <b>(b) Provision for impairment</b>            |                      |                       |
| <b>Expected credit loss provision</b>          |                      |                       |
| Opening balance at 1 July 2020                 | 725                  |                       |
| Credit losses provided for                     | 180                  |                       |
| Bad debts written off during the period        | -                    |                       |
| Closing balance at 31 December 2020            | 905                  |                       |
| <b>(c) Credit quality – loans and advances</b> |                      |                       |
| Past due but not impaired                      |                      |                       |
| 30 days & less than 90 days                    | 2,658                | 1,359                 |
| 90 days & less than 182 days                   | -                    | 164                   |
| 182 days or more                               | 636                  | 964                   |
|                                                | 3,294                | 2,487                 |
| Impaired - mortgage loans                      |                      |                       |
| Up to 90 days                                  | -                    | -                     |
| Greater than 90 days                           | -                    | -                     |
|                                                | -                    | -                     |
| Total past due and impaired                    | 3,294                | 2,487                 |
| Neither past due nor impaired                  | 302,394              | 281,078               |
| Total gross loans and advances                 | 305,688              | 283,565               |

Accounts subject to COVID-19 related repayment deferral arrangements are not recorded as past due. At 31 December 2020 there were 3 loan accounts totalling \$1.0m (30 June 2020: 52 accounts totalling \$13.95m) subject to repayment deferral not included in the past due but not impaired table above.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

|                                      | 31 Dec<br>2020<br>\$ | 30 June<br>2020<br>\$ |
|--------------------------------------|----------------------|-----------------------|
| <i>In thousands of AUD</i>           |                      |                       |
| <b>14. OTHER FUNDING LIABILITIES</b> |                      |                       |
| Reserve Bank Term Finance Facility   | 13,760               | -                     |

During the period, the Company has drawn down its available funding allowance under the RBA's Term Funding Facility (TFF). The Group's drawdown comprises two tranches repayable as follows:

- \$8.0m fixed for three years at 0.25% repayable August 2023
- \$5.7m fixed for three years at 0.10% repayable October 2023

These liabilities are recognised at amortised cost. The Company has provided collateral in the form of RBA repo-eligible semi government securities for an equal value of the TFF.

### 15. TRADE AND OTHER PAYABLES

|                                      |               |               |
|--------------------------------------|---------------|---------------|
| Trade creditors and accrued expenses | 2,773         | 2,736         |
| Accrued commission payable           | 17,211        | 15,300        |
| Lease liability                      | 4,022         | 4,646         |
|                                      | <u>24,006</u> | <u>22,682</u> |

|                                                    |                         |                        |
|----------------------------------------------------|-------------------------|------------------------|
| <i>In thousands of AUD</i>                         |                         |                        |
| <b>16. SHARE CAPITAL</b>                           | <b>Number of shares</b> | <b>31 Dec<br/>2020</b> |
| <b>Issue capital</b>                               |                         | <b>\$</b>              |
| Beginning of the interim period                    | 94,270,399              | 106,270                |
| Exercise of performance rights                     | 1,221,667               | 689                    |
|                                                    | <u>95,492,066</u>       | <u>106,959</u>         |
| <b>Equity raising costs</b>                        |                         |                        |
| Balance at the beginning of the interim period     |                         | (2,754)                |
| Costs incurred from exercise of performance rights |                         | (11)                   |
|                                                    |                         | <u>(2,765)</u>         |
| <b>Share capital net of costs</b>                  |                         | <u>104,194</u>         |

### 17. SHARE-BASED PAYMENTS

During the interim period ended 31 December 2020, the Company entered into the following share-based payment arrangements:

On 28 August 2020, the Company issued 450,000 performance rights to key management personnel in recognition of performance for the year ended 30 June 2020 pursuant to the BNK Executive Incentive Plan approved at the Company's 2019 Annual General Meeting (AGM). 50% of the performance rights vested immediately with the remaining 50% deferred for 4 years.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 17. SHARE-BASED PAYMENTS (CONT'D)

On 1 October 2020, the Company issued 500,000 unlisted options to Bell Potter Securities Limited (BP). BP has been engaged to provide a broad range of corporate advisory services.

On 1 December 2020, the Company issued a further 1,000,000 unlisted options to BP following receipt of shareholder approval at the Company's 2020 AGM.

On 1 December 2020, the Company issued 125,000 performance rights to John Kolenda in recognition of his performance for the year ended 30 June 2020 as approved by shareholders at the Company's 2020 AGM. 50% of the performance rights vested immediately with the remaining 50% deferred for 4 years.

#### Measurement of grant date fair values

The fair value of performance rights is determined with reference to the Company's share price on the date of issue, whilst the options are valued using the Black Scholes method.

The following inputs were used in the measurement of the fair values at grant date

|                           | <b>KMP<br/>performance<br/>rights</b> | <b>BP Options<br/>tranche 1</b> | <b>BP Options<br/>tranche 2</b> | <b>BP Options<br/>tranche 3</b> | <b>KMP<br/>Performance<br/>rights</b> |
|---------------------------|---------------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------------|
| Grant date                | 28 August<br>2020                     | 1 October<br>2020               | 1 December<br>2020              | 1 December<br>2020              | 1 December<br>2020                    |
| Fair value at grant date  | \$0.60                                | \$0.20                          | \$0.22                          | \$0.17                          | \$0.76                                |
| Share price at grant date | \$0.60                                | \$0.65                          | \$0.76                          | \$0.76                          | \$0.76                                |
| Exercise price            | -                                     | \$0.75                          | \$1.00                          | \$1.25                          | -                                     |
| Expected volatility       | -                                     | 54%                             | 53%                             | 53%                             | -                                     |
| Expiry date               | 31 July 2025                          | 1 October<br>2023               | 1 December<br>2023              | 1 December<br>2023              | 31 July 2025                          |
| Expected dividends        | -                                     | -                               | -                               | -                               | -                                     |
| Risk-free interest rate   | -                                     | 0.25%                           | 0.25%                           | 0.25%                           | -                                     |

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

|                            | <b>31 Dec<br/>2020</b> | <b>30 Jun<br/>2020</b> |
|----------------------------|------------------------|------------------------|
| <i>In thousands of AUD</i> | \$                     | \$                     |

**18. COMMITMENTS AND CONTINGENT LIABILITIES**

At the reporting date, the company had the following loan and overdraft commitments outstanding:

(i) Outstanding loan commitments

|                                 |               |               |
|---------------------------------|---------------|---------------|
| Loans approved but not advanced | 13,392        | 701           |
| Loan funds available for redraw | 15,453        | 14,765        |
|                                 | <u>28,845</u> | <u>15,466</u> |

(ii) Outstanding overdraft commitments

|                                                          |            |            |
|----------------------------------------------------------|------------|------------|
| Customer overdraft facilities approved but not disbursed | <u>397</u> | <u>498</u> |
|----------------------------------------------------------|------------|------------|

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**19. FINANCIAL INSTRUMENTS**

**A. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES**

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

**31 December 2020**

*In thousands of AUD*

|                                       | Carrying Amount |                                     |                           |                | Fair value |            |          |
|---------------------------------------|-----------------|-------------------------------------|---------------------------|----------------|------------|------------|----------|
|                                       | Amortised cost  | Fair value OCI – equity instruments | Fair value profit or loss | Fair value OCI | Level 1    | Level 2    | Level 3  |
|                                       | \$              | \$                                  | \$                        | \$             | \$         | \$         | \$       |
| <b>Financial assets:</b>              |                 |                                     |                           |                |            |            |          |
| Cash and cash equivalents             | 50,365          | -                                   | -                         | -              | -          | -          | -        |
| Due from other financial institutions | 24,828          | -                                   | -                         | -              | -          | -          | -        |
| Accrued commission receivable         | 17,040          | -                                   | -                         | -              | -          | -          | -        |
| Investment securities                 | 56,073          | -                                   | -                         | -              | -          | -          | -        |
| Equity instruments                    | -               | 235                                 | -                         | -              | 93         | 142        | -        |
| Loans and advances                    | 305,600         | -                                   | -                         | -              | -          | -          | -        |
| Sub-lease finance lease receivable    | 962             | -                                   | -                         | -              | -          | -          | -        |
| Other receivables                     | 3,023           | -                                   | -                         | -              | -          | -          | -        |
| <b>Total</b>                          | <b>457,891</b>  | <b>235</b>                          | <b>-</b>                  | <b>-</b>       | <b>93</b>  | <b>142</b> | <b>-</b> |
| <b>Financial liabilities:</b>         |                 |                                     |                           |                |            |            |          |
| Deposits                              | 391,292         | -                                   | -                         | -              | -          | -          | -        |
| Other funding liabilities             | 13,760          | -                                   | -                         | -              | -          | -          | -        |
| Accrued commission payable            | 17,211          | -                                   | -                         | -              | -          | -          | -        |
| Lease liability                       | 4,022           | -                                   | -                         | -              | -          | -          | -        |
| Creditors and other payables          | 2,774           | -                                   | -                         | -              | -          | -          | -        |
| <b>Total</b>                          | <b>429,059</b>  | <b>-</b>                            | <b>-</b>                  | <b>-</b>       | <b>-</b>   | <b>-</b>   | <b>-</b> |

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**19. FINANCIAL INSTRUMENTS (CONT'D)**

**A. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONT'D)**

**30 June 2020**

*In thousands of AUD*

|                                       | Carrying Amount |                                     |                           |                | Fair value |            |          |
|---------------------------------------|-----------------|-------------------------------------|---------------------------|----------------|------------|------------|----------|
|                                       | Amortised cost  | Fair value OCI – equity instruments | Fair value profit or loss | Fair value OCI | Level 1    | Level 2    | Level 3  |
|                                       | \$              | \$                                  | \$                        | \$             | \$         | \$         | \$       |
| <b>Financial assets:</b>              |                 |                                     |                           |                |            |            |          |
| Cash and cash equivalents             | 18,122          | -                                   | -                         | -              | -          | -          | -        |
| Due from other financial institutions | 33,335          | -                                   | -                         | -              | -          | -          | -        |
| Accrued commission receivable         | 16,551          | -                                   | -                         | -              | -          | -          | -        |
| Investment securities                 | 37,996          | -                                   | -                         | -              | -          | -          | -        |
| Equity instruments                    | -               | 235                                 | -                         | -              | 93         | 142        | -        |
| Loans and advances                    | 283,561         | -                                   | -                         | -              | -          | -          | -        |
| Other receivables                     | 8,872           | -                                   | -                         | -              | -          | -          | -        |
| <b>Total</b>                          | <b>398,437</b>  | <b>235</b>                          | <b>-</b>                  | <b>-</b>       | <b>93</b>  | <b>142</b> | <b>-</b> |
| <b>Financial liabilities:</b>         |                 |                                     |                           |                |            |            |          |
| Deposits                              | 345,791         | -                                   | -                         | -              | -          | -          | -        |
| Accrued commission payable            | 15,300          | -                                   | -                         | -              | -          | -          | -        |
| Lease liability                       | 4,646           | -                                   | -                         | -              | -          | -          | -        |
| Creditors and other payables          | 2,736           | -                                   | -                         | -              | -          | -          | -        |
| <b>Total</b>                          | <b>368,476</b>  | <b>-</b>                            | <b>-</b>                  | <b>-</b>       | <b>-</b>   | <b>-</b>   | <b>-</b> |

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 19. FINANCIAL INSTRUMENTS (CONT'D)

#### B. FAIR VALUE MEASUREMENT

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Wherever possible, fair values are calculated by the Group using unadjusted quoted market prices in active markets for identical instruments. A quoted price in an active market provides the most reliable evidence of fair value. For all other financial instruments, the fair value is determined by using other valuation techniques.

As part of the fair value measurement, the Group classifies its assets and liabilities according to a hierarchy that reflects the observability of significant market inputs. The three levels of the hierarchy are described below:

- Level 1 — Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable in an active market
- Level 3 — Valuation techniques for which significant inputs to the fair value measurement are not based on observable market data

| Type                         | Valuation technique                                             | Significant unobservable inputs | Inter-relationship between significant unobservable inputs and fair value measurement |
|------------------------------|-----------------------------------------------------------------|---------------------------------|---------------------------------------------------------------------------------------|
| Equity securities – listed   | Most recent traded price and other available market information | Not applicable                  | Not applicable                                                                        |
| Equity securities – unlisted | Most recent traded price and other available market information | Not applicable                  | Not applicable                                                                        |

There were no reclassifications between Level 1 and Level 2 during the interim period.

### 20. EARNINGS PER SHARE

The following reflects the net income and share information used in the calculation of basic and diluted earnings per share:

|                                                                                                  | 31 Dec<br>2020<br>\$ | 31 Dec<br>2019<br>\$ |
|--------------------------------------------------------------------------------------------------|----------------------|----------------------|
| Profit/(Loss) for the period (\$'000s)                                                           | 2,176                | 2,999                |
|                                                                                                  | <b>Number</b>        | <b>Number</b>        |
| Weighted average number of ordinary shares used in the calculation of basic earnings per share:  | 95,108,423           | 82,433,159           |
| Weighted average number of ordinary shares used in the calculation of diluted earnings per share | 96,065,527           | 83,776,438           |
| Basic earnings per share (cents)                                                                 | 2.29                 | 3.64                 |
| Diluted earnings per share (cents)                                                               | 2.27                 | 3.58                 |

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**21. STANDARDS APPLICABLE IN FUTURE PERIODS**

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2020 and earlier application is permitted; however the Group has not early adopted them in preparing these consolidated financial statements.

The following amended standards are not expected to have a significant impact on the Group's consolidated financial statements.

- Amendments to References to Conceptual Framework in IFRS Standards
- Definition of a Business (Amendments to AASB 3)
- AASB 17 Insurance Contracts

**22. EVENTS SUBSEQUENT TO BALANCE DATE**

On 1 February 2021, the Company completed an issuance of 10-year floating rate subordinated notes to sophisticated and wholesale investors, raising \$8,750,000 (before costs). The notes are eligible to be classified as Tier 2 capital and will pay interest to holders quarterly at a floating rate of 90-day BBSW plus a margin of 5.40%.

## **DIRECTORS' DECLARATION**

In accordance with a resolution of directors of BNK Banking Corporation Limited, I state that:

In the opinion of the directors

- (a) The consolidated financial statements and notes of BNK Banking Corporation Limited for the half-year ended 31 December 2020 are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Group's financial position as at 31 December 2020 and of its performance for the half-year ended on that date.
  - (ii) complying with Accounting Standard AASB 134 *'Interim Financial Reporting'* the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- (b) There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the directors:



Jon Sutton  
Chairman and Non-executive Director  
Dated this 26th day of February 2021  
Sydney

# Independent Auditor's Review Report

To the shareholders of BNK Banking Corporation Limited

## Conclusion

We have reviewed the accompanying **Interim Financial Report** of BNK Banking Corporation Limited.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the Interim Financial Report of BNK Banking Corporation Limited does not comply with the *Corporations Act 2001*, including:

- giving a true and fair view of the Group's financial position as at 31 December 2020 and of its performance for the half-year ended on that date; and
- complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001*.

The **Interim Financial Report** comprises:

- Consolidated statement of financial position as at 31 December 2020
- Consolidated statement of profit or loss and other comprehensive income, Consolidated statement of changes in equity and Consolidated statement of cash flows for the half-year ended on that date
- Notes 1 to 22 comprising a summary of significant accounting policies and other explanatory information
- The Directors' Declaration.

The **Group** comprises BNK Banking Corporation Limited (the Company) and the entities it controlled at the half year's end or from time to time during the half-year.

## Basis for Conclusion

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*. Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report.

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

### Responsibilities of the Directors for the Interim Financial Report

The Directors of the Group are responsible for:

- the preparation of the Interim Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*
- such internal control as the Directors determine is necessary to enable the preparation of the Interim Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### Auditor's Responsibilities for the Review of the Interim Financial Report

Our responsibility is to express a conclusion on the Interim Financial Report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the Interim Financial Report does not comply with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 December 2020 and its performance for the half-Year ended on that date, and complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of an Interim Period Financial Report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with *Australian Auditing Standards* and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



KPMG



Nicholas Buchanan

*Partner*

Sydney

26 February 2021