

# Half Year Results FY 2021



## **Financial Highlights**

1H21 Revenue

\$652.5m

▼ 5% on 1H20

**1H21 reported NPAT** 

\$44.8m

56% on 1H20

**Net Tangible Assets** 

22.9 cps

▲ 4% on FY20

1H21 underlying EBITDA<sup>1</sup>

\$121.2m

▲ 6% on 1H20

1H21 operating cash flow<sup>2</sup>

\$96.7m

▲ 7% on 1H20

1H21 underlying EBIT(A)<sup>1</sup>

\$46.5m

▲ 5% on 1H20

Order Book<sup>3</sup>

\$4.2bn

**ROACE / ROE**<sup>4</sup>

13.4% / 12.0%

1H21 Interim Dividend

0.30 cps

▲ 20% on 1H20

FY21 Revenue Guidance<sup>5</sup>

FY21 EBIT(A) Guidance<sup>5</sup>

\$1.3bn – \$1.4bn

\$90m - \$100m

FY21 Secured Revenue<sup>6</sup>

\$1.3bn

<sup>1.</sup> Underlying numbers excludes total adjustments of \$3.5m, refer to reconciliation on slide 29

<sup>2/</sup>OCF: Net operating cash flow excluding interest and tax and M&A costs

<sup>3.</sup> Pro forma as at 23 February 2021. Excludes civil, short term underground churn and JV revenue. Includes Batu Hijau revenue adjustment, Deflector and Warrawoona (preferred)

<sup>4.</sup> ROACE: Underlying EBIT(A) annualised / Average (Total Assets - Current Liabilities), ROE: Underlying NPAT (A) annualised / Average Equity

<sup>5.</sup> Guidance assumes an exchange rate of AUD:USD 0.75, and excludes one-off items and amortisation related to the GBF Group acquisition

<sup>6.</sup> FY21 secured revenue of \$1.3bn (includes Deflector and excludes short term civil and underground churn work)



## **1H21 Key Developments / FY21 Outlook**

#### **Financials**

- Increased earnings and cashflow
- Effectively managed COVID-19 impacts
- Solid balance sheet: gearing 20.0%, ND/EBITDA 0.5x, cash and available facilities of \$255m
- Capital discipline: cash conversion 79.8% and ROACE 13.4%
- Interim dividend: 0.30 cents per share (20% franked)

## **Surface Mining**

- Record production volumes on key projects
- Awarded \$250m contract for Foxleigh project February start
- Appointed preferred for Calidus' (ASX:CAI) Warrawoona \$220m project
- TMM awarded civil contract at Strandline's (ASX:STA) Coburn project

## **Underground Mining**

- GBF secured 4 year \$220m contract extension for Silver Lake's (ASX:SLR) Deflector mine
- GBF secured contract to construct and refurbish existing decline at the Bellevue (ASX:BGL) mine
- GBF awarded contract extension for Pantoro's (ASX:PNR) Wagtail and Nicolsons mines
- Successfully ramped up at Tropicana Boston Shaker contract
- Safely completed winding and shaft engineering activities at Olympic Dam

### Outlook

### FY21 guidance:

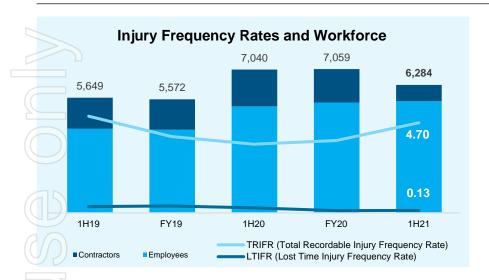
- Revenue \$1.3 \$1.4bn (revised from \$1.4 \$1.5bn, due to accounting treatment of certain revenue at Batu Hijau)
- EBIT(A) \$90 \$100m (unchanged)
- FX assumption increased from 0.72 to 0.75
- Pro forma order book of \$4.2bn, including preferred Warrawoona contract of \$220m
- Over 20 tender opportunities worth \$7bn, \$3.8bn tenders currently submitted and under preparation

## People, Safety & Sustainability





A MACMAHON COMPANY



#### Safety and Wellbeing

- Remains a core business priority
- Strong Minds, Strong Mines award winning physical and mental health program now offered to wider mining industry
- LTIFR: remains low and below industry benchmarks
- TRIFR: leadership team implementing various action plans to
   address increasing trend

#### COVID-19

Various measures continue to protect our people and operations, with some disruption and incremental costs to manage

### Sustainability

Completed an ESG materiality assessment



#### Recruitment campaigns for skilled workers

- Evident tightening in Western Australian labour market
- Go for Gold (east coast to west coast)
- Farmer Wants to Mine, Macmahon Maintenance Masters

#### Grow our own Program

- Apprentices: 79 (added 29 since June)
- Graduates: 36 (added 11 since June)

#### Diversity

- 6% of Australian workforce is Indigenous
- 15% of Australian workforce is female
- Indonesia workforce, 99%+ Indonesian with focus on locals

## **Key Projects**

Project	Clients	Location	Commodity	Туре	End (unless extended)	Global Cost Curve
Tropicana	A lan	Western Australia,	0.11	Surface	2023	
Boston Shaker	ANGLOGOLD ASHANTI	Australia	Gold	Underground	May 2024	
Telfer	NEWCREST MINING LIMITED	Western Australia, Australia	Gold	Surface	Jan 2023	
Mount Morgans	DACIAN GOLD LIMITED	Western Australia, Australia	Gold	Surface	Dec 2022	
Mount Monger	silverlake	Western Australia, Australia	Gold	Underground	April 2023	
Deflector	silverlake	Western Australia, Australia	Gold	Underground	May 2025	
Bellevue Gold	Bellevue	Western Australia, Australia	Gold	Underground	Est Aug 2021	
Byerwen	QCOAL GROUP	Queensland, Australia	Coking coal	Surface	Nov 2023	
Batu Hijau	AMMAN AMMINERAL	Sumbawa, Indonesia	Copper/Gold	Surface	2031	
Civil / Rehabilitation	Various	Indonesia/Australia	Various	Surface		

<sup>1.</sup> Minespans 2020 data by McKinsey

## **Batu Hijau Project**

### Cornerstone project that underpins long term outlook

- Macmahon has life of mine alliance contract for Batu Hijau
   Second largest copper-gold mine in Indonesia (behind Grasberg)
- Commenced in 2017, successfully executing Phase 7 cut back

#### Batu Hijau is a world class asset

- First quartile of the global copper cost curve<sup>1</sup>
- Reserve<sup>2</sup> of 6.9bn lbs of copper and 8moz of gold
- Finalising significant cut back (Phase 8), expected to extend current in-pit mining by another 6 years from 2022 to 2028

### Elang - potential beyond Batu Hijau

- Large undeveloped copper-gold porphyry deposit
- Located 62 km east of Batu Hijau
- Expected to be developed after Batu Hijau Phase 8

	_	Grad	des	Conta	ained
	Total	Cu	Au	Cu	Au
JORC mineral resources <sup>2</sup>	(mt)	(%)	(g/t)	(blbs)	(mozs)
Batu Hijau	966	0.38	0.29	8.00	8.58
Elang	3,211	0.31	0.31	22.00	31.30

#### GlobalData



#### About the client

- Batu Hijau is owned by AMNT, an Indonesian mining company backed by prominent local investors including MedcoEnergi and Salim Group (large Indonesian conglomerate)
- AMNT is a supportive 44.3% indirect shareholder of Macmahon
- Strategic investment aligns interests

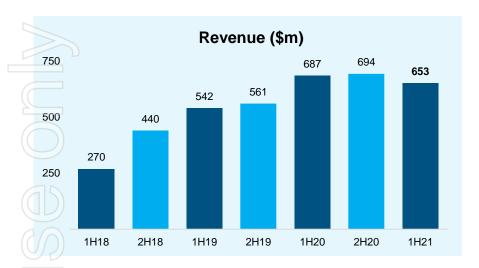


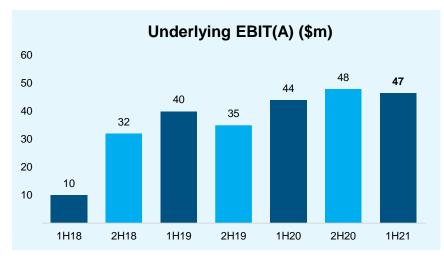
As at 31 December 2019

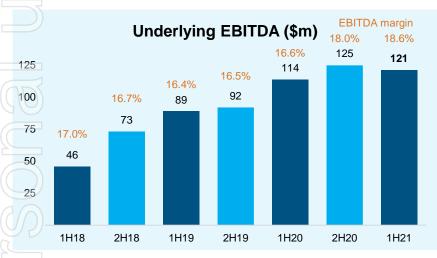


## 1H21 Results

## **Financial Performance**



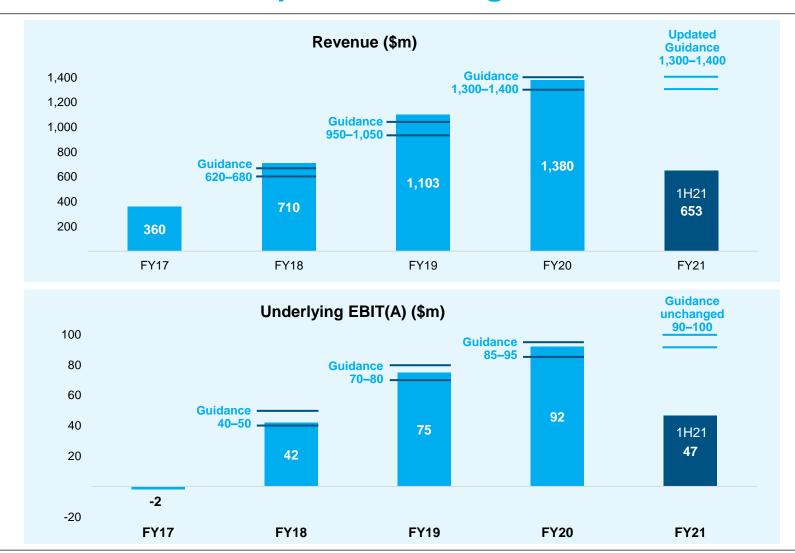








## On track to deliver expected earnings



## **Profit and Loss**

1H20	1H21	Change
686.7	652.5	▼ 5%
114.0	121.2	<b>▲</b> 6%
16.6%	18.6%	
44.1	46.5	<b>▲</b> 5%
6.4%	7.1%	
(7.6)	(6.2)	
36.5	40.3	<b>10%</b>
5.3%	6.1%	
(5.0)	7.9	
	17.9	
31.5	30.4	▼ 3%
4.6%	4.6%	
1.50 cps	1.45 cps	<b>▼</b> 4%
28.7	44.8	<b>▲</b> 56%
1.37 cps	2.13 cps	<b>▲</b> 55%
0.25 cps	0.30cps	<b>20%</b>
	686.7 114.0 16.6% 44.1 6.4% (7.6) 36.5 5.3% (5.0) 31.5 4.6% 1.50 cps 28.7 1.37 cps	686.7 652.5  114.0 121.2  16.6% 18.6%  44.1 46.5  6.4% 7.1%  (7.6) (6.2)  36.5 40.3  5.3% 6.1%  (5.0) 7.9  17.9  31.5 30.4  4.6% 4.6%  1.50 cps 1.45 cps  28.7 44.8  1.37 cps 2.13 cps

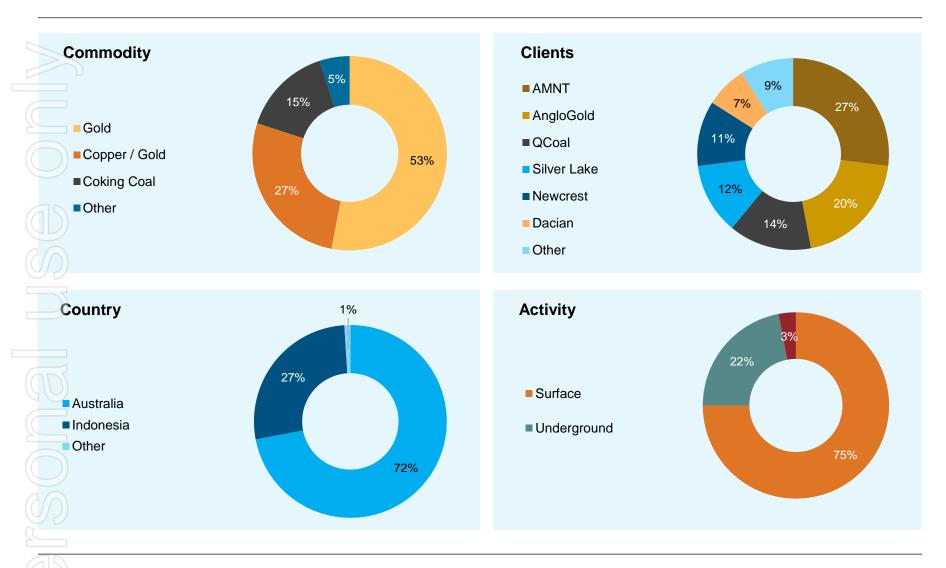
- Revenue decreased by 5%
  - Change in accounting treatment on certain client provided consumable items at Batu Hijau.
  - Macmahon did not have control over the movement of tyres and lubricants due to COVID-19. Consistent with AASB 15<sup>2</sup>, the Company has not recorded these consumables.
  - As there is no margin associated with these consumable items, earnings have not been impacted.
  - Excluding this change, revenue grew approximately 3% across the remainder of the business.
- **EBITDA and EBIT(A)** growth of 6% and 5% respectively, driven by organic growth across the business.
- **EBITDA and EBIT(A)** margin improved to 18.6% and 7.1% respectively.
- Tax Benefit was attributable to recognition of a Deferred Tax Asset (DTA) of \$17.9m due to change in Australian tax legislation, which allows a tax deduction for new Australian capex through to FY22. Over this period, effective tax rate expected to be ~30%, but effective cash tax rate expected to be ~15%.
- Interim dividend increased to 0.30cps (20% franked).

<sup>1.</sup> Underlying earnings, refer to reconciliation on slide 29

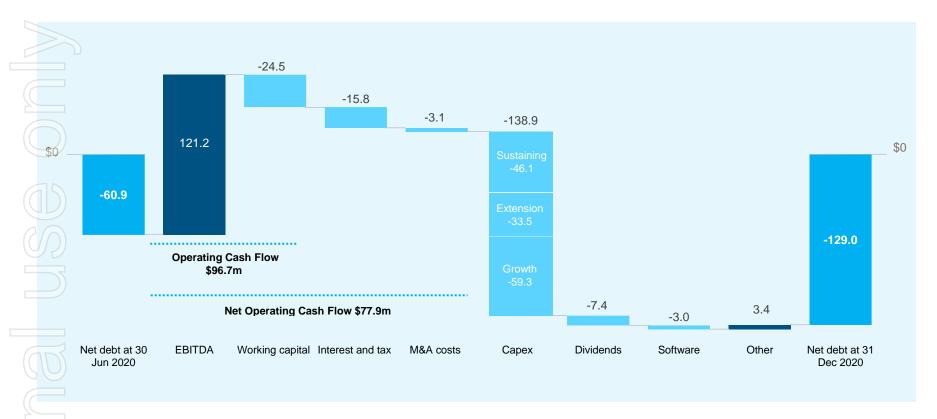
<sup>2.</sup> Under AASB 15, if a customer contributes goods, to facilitate fulfilment of the contract, an assessment is required as to whether the Company obtains control of these contributed goods



## **1H21 Revenue Diversification**



## Cash Flow – Net Debt Waterfall



- EBITDA cash conversion of 79.8%, anticipating to achieve full year cash conversion target of 85%.
- Excluding additional contract wins, FY21 capex expected to be \$230m (from \$175m):
  - \$95m sustaining capex (unchanged)
  - 5 \$40m extension capex for Mount Monger, Deflector, Nicolsons, Batu Hijau
  - o \$95m growth capex for Foxleigh, Byerwen, Boston Shaker, Solomon, Bellevue

## **Balance Sheet**

\$ Millions	FY20	1H21
Cash	141.8	148.4
Receivables	202.6	212.0
Inventories	57.3	58.6
Property, plant and equipment	457.0	508.8
Intangible assets and goodwill	21.3	23.1
Other assets	42.9	51.4
Total assets	923.0	1,002.3
Payables	153.9	147.2
Borrowings	202.7	277.4
Other liabilities	68.6	61.2
Current liabilities	268.6	269.4
Total liabilities	425.2	485.8
Total Equity	497.8	516.6
Net Debt <sup>1</sup>	60.9	129.0
Net Tangible Assets (NTA)	22.1 cps	22.9 cps
Gearing <sup>2</sup>	10.9%	20.0%
ND/EBITDA <sup>3</sup>	0.3x	0.5x
ROACE⁴	14.8%	13.4%
ROÉ⁵	14.6%	12.0%
4 15-1-4 AAOD 40 L		

- Solid balance sheet and liquidity position
  - Gearing 20.0%
  - Net Debt / EBITDA of 0.5x
  - Cash and available banking facilities of \$255m
- Refinanced existing facility into new enhanced \$170m facility
  - Maturity date extended by 2 years to July 2023
  - Competitive interest rate of sub 3% plus swap rate
- Borrowings comprise primarily of equipment lease facilities
  - Equipment lease facilities \$196.0m
  - Bank finance \$68.3m
  - Property lease \$13.1m
- Solid ROACE of 13.4%, but impacted due to timing of new capex and commencement of work – expect ROACE of 15% over long term
- Balance sheet supports sustainable dividends and provides financial flexibility to enable continued execution of growth strategy

<sup>1.</sup> Includes AASB 16 Leases

<sup>2.</sup> Net Debt / (Net Debt + Equity), Net debt includes AASB 16 Leases

<sup>3.</sup> Net Debt / Annualised underlying EBITDA

<sup>4.</sup> Underlying EBIT (A) annualised / Average (Total Assets - Current Liabilities )

<sup>5.</sup> Underlying NPAT (A) annualised / Average Equity



## **Capital Allocation Policy & 1H21 Dividend**

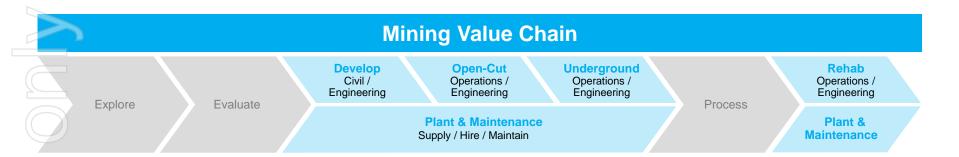
	Policy adopted to balance growth and cash returns to shareholders				
Objectives	1. Maintain financial strength	2. Invest in growth	3. Return cash to shareholders		
Priorities	<ol> <li>Maintain strong balance sheet</li> <li>Ensure appropriate liquidity and g</li> <li>Retain flexibility to fund tender pig</li> <li>Return cash to shareholders via g</li> </ol>	·	and outlook		
1H21 Capital Allocation and Dividend	Returned to Shareholders	x \$46.1m staining capex \$95m; extension cape nts per share (20% franked), represen			



## Strategy and Outlook

## **Key Strategic Priorities**





## **Key Strategic Focus**

### Safety

Continue focus on improving safety

## **Execution and Relationships**

- Enhance margins and execution
- Improve productivities

### **Technology**

- Integrate high performing systems
- Deliver value via tech enabled efficiency tools

## People and Culture

Build proactive and positive culture

#### **New Work**

- Grow and diversify market share
- Capitalise on \$7.0bn tender pipeline

## Diversification

- Mining related Civil
- Underground
- Rehabilitation
- Engineering

## **Sustainability - Completed materiality assessment**



#### Safety, Health and Wellbeing





New role of Environment and Sustainability

STRONG MINDS STRONG MINES



Strong Minds, Strong Mines -WAAMH Award, program offered to industry

COVID-19 Response financial, accommodation, physical and mental health, EAP

Grow our Own -

450 people in structured

training programs (graduates,

apprenticeships, traineeships)



People development registered training organisation (RTO)



**New to Industry Training** Programs - 25% Female participation

Diversity Policy -Indigenous - 6% (Aus) Female - 15% (Aus)

#### **Environment**



Rehabilitation -FY20 completed 107 hectares



FY20 GHG emissions -(tonnes per CO<sub>2</sub>-e) Scope 1: 6,119 / Scope 2: 1,803



Climate Change Statementcontinual improvement in energy efficiency



Solar panels at head office expected to produce 650,000kWh pa

#### **Social & Community involvement**



Sponsor of CME DETECT project (\$25k)



Medical supply donation: The Perkins (raised \$235k), SJOG Hospital, Ramsav Health Care



QCoal Ca\$hEdUp financial education in regional QLD



Regional and local sport sponsorships

#### **Indigenous Engagement:**



Jangga Aboriginal Trainee Program - with Qcoal EEO Recognition - QLD mining award 2020





**Carey Mining** 'Get Into Mining' Indigenous program

Doorn-Diil Yoordaning -Indigenous regional employment

#### Governance



7 board members -4 independent (incl. Chair)



Code of Conduct Policy -Anti-bribery and Corruption and Conflicts



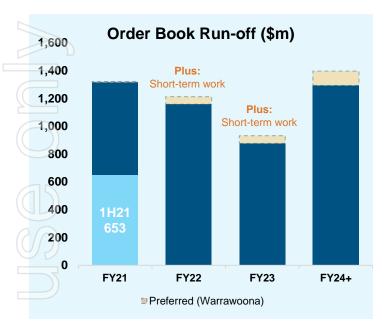
#### Modern Slavery Statement

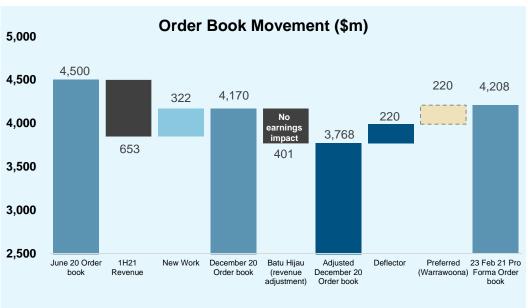
- to be published in March
- Commenced awareness training across Group



Whistleblower policy

## Order Book<sup>1</sup> \$4.2 billion

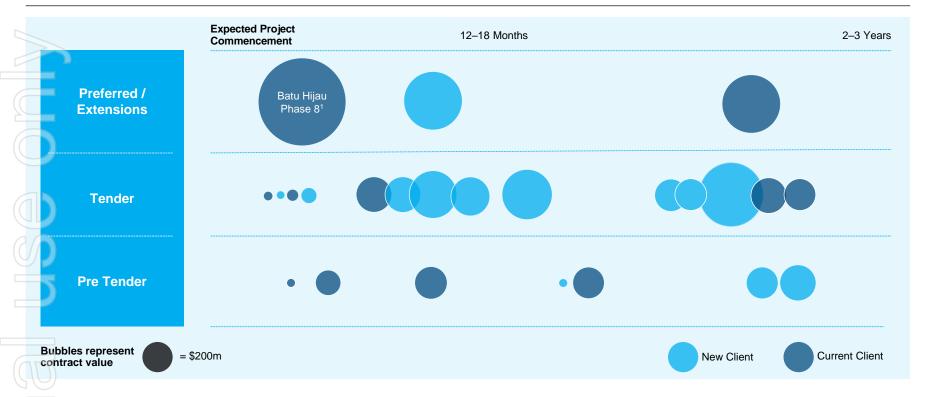




- Secured \$322m of new work in 1H21 including Foxleigh, Bellevue, Nicolsons, Strandline and Solomon
- Order book adjusted for removal of certain 'pass-through' consumables (Tyres and Lubricants) at Batu Hijau (no earnings impact)
  - Order book of \$4.2bn includes Deflector and Warrawoona (preferred contract)
  - Excludes civil and underground short term work (FY20 \$110m)
- Majority of order book is from:
  - Gold and Copper/Gold mines
  - Mines at bottom half of global cost curve
  - Strategic Alliances transparent, flexible approach driven by win-win outcomes

1. Pro forma as at 23 February 2021. Excludes civil, short term underground churn and JV revenue. Includes Batu Hijau revenue adjustment, Deflector and Warrawoona (preferred)

## **Tender Pipeline \$7 billion**



- Well positioned to capitalise on additional growth opportunities
- Over 20 tender opportunities, majority Australian and gold projects
- \$3.6bn of new client opportunities
- \$1.2bn underground opportunities
- In addition to extensions, \$2.2bn current submitted tenders and \$1.6bn tenders under submission
- 1. Based on current accounting treatment of consumables (tyres and lubricants)

## **FY21 Priorities and Outlook**

### FY21 priorities:

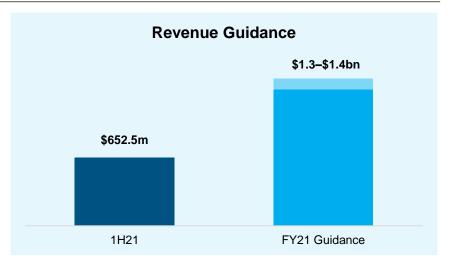
- Build on strong safety culture
- Effectively manage COVID-19
- Deliver FY21 contracted work
- Secure additional contract expansions / new work
- Enhance and diversify earnings in civil, underground, engineering and rehabilitation businesses
- Maintain disciplined management of capital
- Invest in mining technology and digital transformation

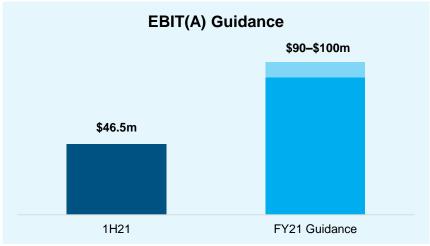
### FY21 guidance1:

- Revenue of \$1.3bn \$1.4bn
- EBIT(A) of \$90m-\$100m
  - Based on AUD:USD of 0.75 vs 0.72 when
     guidance originally provided

#### Outlook supported by:

- Order book of \$4.2bn
- Tender pipeline of \$7bn
- Strong balance sheet
- Proven leadership team





<sup>1.</sup> Guidance assumes an exchange rate of AUD:USD 0.75, and excludes the impact of one-offs, and amortisation related to GBF Group acquisition.

## **Thank You**



### Contact

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## Appendix



## **Corporate Overview**

#### **Capital Structure**

Share Price <sup>1</sup> (ASX:MAH)	\$0.245
Fully paid ordinary shares (m)	2,155
Market Capitalisation	\$528.0m
Cash (31 December 20)	\$148.4m
Debt (31 December 20)	\$277.4m
Enterprise Value	\$657.0m
Net Tangible Assets per share (31 December 20)	\$0.229

#### **Directors**

Eva Skira Independent Non-Executive Chair CEO and Managing Director Michael Finnegan Alex Ramlie Non-Independent Non-Executive Director Non-Independent Non-Executive Director Arief Sidarto Independent Non-Executive Director Vyril Vella Bruce Munro Independent Non-Executive Director Hamish Tyrwhitt Independent Non-Executive Director

#### **Analyst Coverage**

Argonaut	lan Christie
CLSA	Ben Brownette
Euroz Hartleys	Trent Barnett
Moelis	Sean Kiriwan

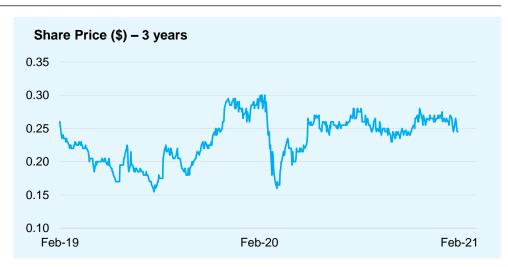
#### **Substantial Institutional Shareholders**

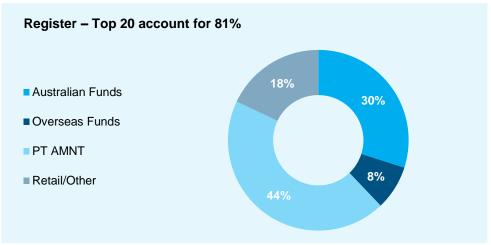
Paradice Investment Management 6.5%

**ASX300** Index

\$600k







1. As at 22 February 21

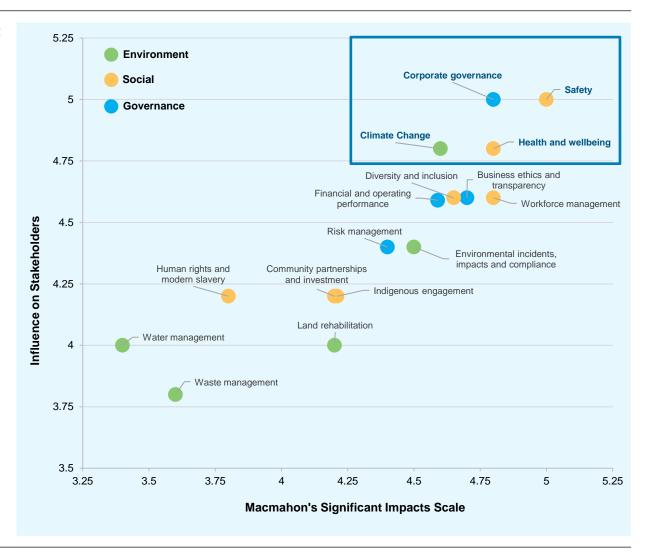


## **ESG Materiality Assessment**

- A sustainability materiality assessment conducted in December
- Contacted internal and external stakeholders (investors, brokers, clients, suppliers)
- 15 material priorities identified
- Most common material topics were:
- Corporate Governance
- Safety
- Health and wellbeing
- Climate Change
- Current workplans are underway to address some material topic areas

Note: Business ethics and transparency

Includes bribery and corruption



## **Map of Operations**

## Offices

- Perth
- 2 Brisbane
- Jakarta
- 4 Kalgoorlie

## Workshops

- 1 Perth
- 4 Boulder
- (5) Coppabella
- 6 Lonsdale

## Surface Mining

- Batu Hijau
- Byerwen
- Oburn
- 10 Langkawi
- Martabe
- 12 Mt Marven
- Mt Morgans
- 14 Telfer
- 15 Tropicana
- 16 Warrawoona

### Civil and Rehabilitation

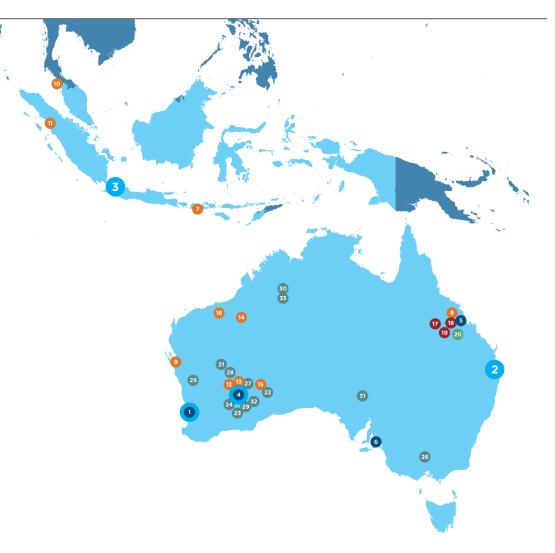
- 17 Peak Downs
- 18 Poitrel Levee
- 19 Saraji

### Plant and Maintenance

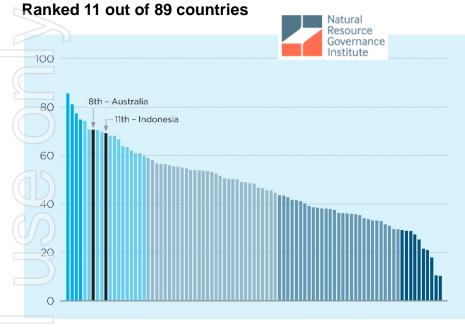
20 Foxleigh

### Underground Mining/Services

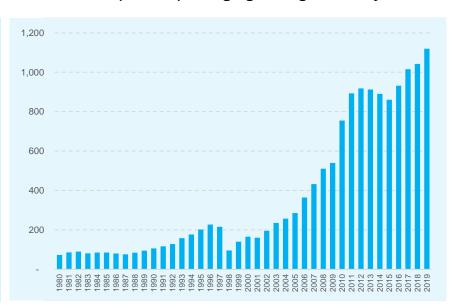
- 21 Bellevue
- 22 Boston Shaker
- 23 Cock-eyed Bob
- 24 Daisy Milano
- 25 Deflector
- 26 Fosterville
- 27 Granny Smith
- 28 Leinster
- 29 Maxwells
- 30 Nicolsons
- 31 Olympic Dam
- 32 Santa
- 33 Wagtail



## Indonesia



## GDP current (US \$bn) - Large growing economy



Source: Resource Governance Institute 2017 RGI

Source: World Bank

- Indonesia has a long successful mining history, including successful IPO of Nickel Mines (NIC:AU) market cap \$3bn
- Macmahon has successfully operated in Indonesia for many years
- Currently at Batu Hijau (since 2017) and Martabe (since 2015)

## COVID-19



### **Protecting our People, Community and Clients**

- Communication and education
- Health screening and physical distancing protocols
- Sanitation and cleaning
- Travel restrictions

### **Ensuring Business Continuity**

#### Australia

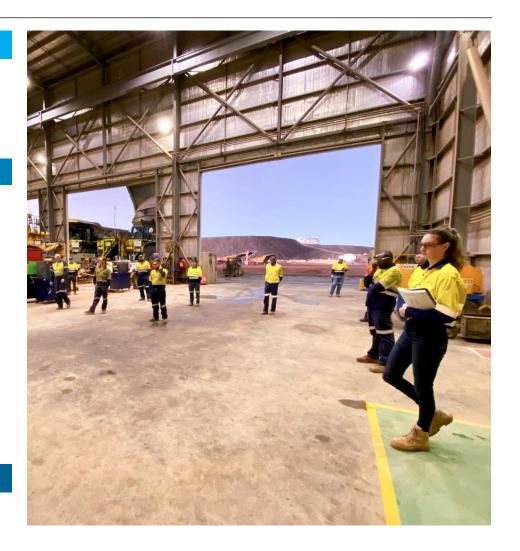
- Relocation of some interstate workers
- Employee assistance programs
- Mental and Physical Health initiatives:
- Strong Minds, Strong Mines program implemented online
- Fatigue management program

#### Indonesia

- Batu Hijau:
  - Accommodating workforce on Lombok for a two-week quarantine period before transferring to mine site on Sumbawa Island
  - Face masks mandatory
  - ¬ Stringent screening and frequent testing
  - Site hospital: 160 beds including 40 ICU units

### **Business performing in line with expectations**

Remaining vigilant acknowledging COVID-19 environment continues to evolve and has potential to impact the business in the future



## **Cash Flow**

\$ Millions	1H20	1H21
EBITDA	114.0	121.2
Movement in receivables	(8.8)	(12.2)
Movement in inventory	(2.9)	(1.3)
Movement in payables and provisions	(13.0)	(11.5)
Other	1.4	0.5
Net Interest and tax (paid) / received	(11.2)	(15.8)
M&A costs and earn-out related to previous acquisitions	(1.3)	(3.1)
Net operating cash flow	78.2	77.8
Capital expenditure (cash)	(36.7)	(100.3)
Payment of software	(3.2)	(3.0)
Proceeds from sale of assets	0.9	3.9
Net (repayment)/proceeds of financial & lease liabilities	(8.7)	40.5
GBF acquisition (net of cash acquired)	(18.9)	(1.8)
Dividends	(10.5)	(7.4)
Other movements	-	(0.1)
Net cash flow	1.2	9.6
Operating cash flow <sup>1</sup>	90.7	96.7
EBITDA conversion	79.5%	79.8%
Capex	69.9	138.9
Free cash flow <sup>2</sup>	20.8	(42.2)

Net Operating cash flow excluding interest, tax and M&A costs
 Operating cash flow less Capex

## **Reconciliation of Non-IFRS Financial Information**



\$ Millions	1H20	1H21
Profit for the year (as reported)	28.7	44.8
Add back:		
Share Based Payment expense	1.3	0.2
M&A costs and earn-out related to previous acquisitions	1.3	3.1
GBF customer amortisation (A)	0.2	0.2
Less:		
Deferred Tax Asset (DTA) recognition benefit	-	(17.9)
Underlying Net profit after tax (NPAT)(A)	31.5	30.4
Add back: Tax expense / (benefit)	5.0	(7.9)
Add back: DTA recognition benefit	-	17.9
Underlying Profit before tax (PBT)(A)	36.5	40.3
Add back: Net finance costs	7.6	6.2
Underlying earnings before interest and tax (EBIT)(A)	44.1	46.5
Add back: Depreciation and amortisation expense (excluding GBF customer amortisation)	69.9	74.7
Underlying earnings before interest, tax, depreciation and amortisation (EBITDA)	114.0	121.2
Weighted Average Number of Shares (m)	2,095	2,100
Underlying basic EPS(A) (cents)	1.50	1.45

Columns may not add up due to rounding

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