

# **23 February 2021**



# **ABOUT US**

# WHO WE ARE

We're a global **engineering-led** specialist asset services, mining services and construction group



# **OUR OPERATING MODEL**

End-to-end solutions across the entire asset lifecycle

Engineer
Construct
Sustain

# **OUR VISION**

The **most sought-after** specialist asset services, mining services and construction business



○ Engineer ○ Construct ○ Sustain

MAKING THE COMPLEX SIMPLE

# **SRG GLOBAL SNAPSHOT**



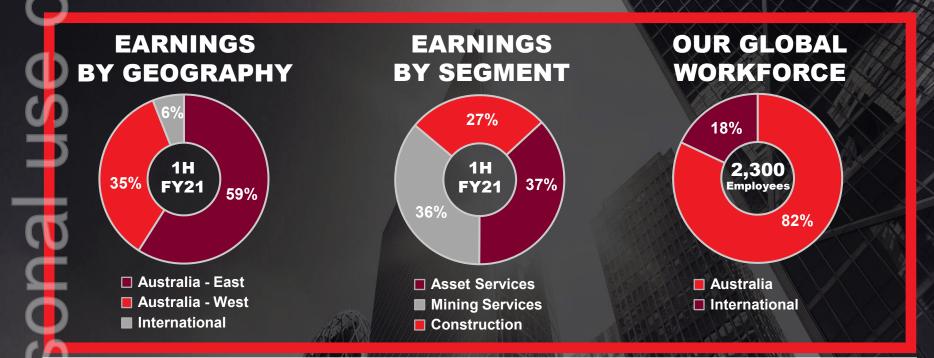
### SUMMARY

Shares on Issue	445.8m			
Share Price <sup>(1)</sup>	\$0.46			
Market Capitalisation <sup>(1)</sup>	\$205m			
Net Assets	\$223m			
Note: (1) Share price and market capitalisation as at 22 February 2021				

# SUBSTANTIAL HOLDERS

Perennial Value Investment	11.6%
Mitsubishi UFG Financial Group, Inc	8.5%
Board and Management	12.1%

Source: Latest ASX announcements & Company share registry

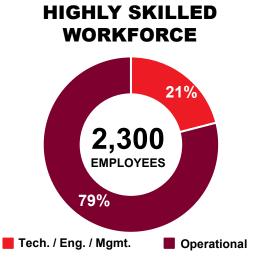


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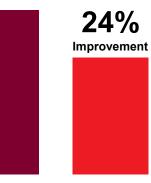
MAKING THE COMPLEX SIMPLE

# **OUR PEOPLE ARE OUR FOUNDATION**





#### ZERO HARM IMPROVEMENT

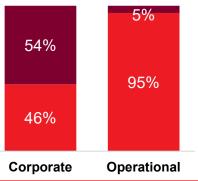


TRIFR Dec 19

TRIFR Dec 20

#### GENDER DIVERSITY

Male Female



#### BUGARRBA ABORIGINAL JOINT VENTURE

**Scaffolding Services** 



#### MODERN SLAVERY GOVERNANCE



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SRG GLOBAL only TH FY21 REVIEW rsonal



# **EXECUTIVE SUMMARY**



- **Revenue Up 6%** to \$283m (from 1H FY20)
- EBITDA Up 32% to \$20.5m (from 1H FY20)
- Net Cash Improved to \$5.3m (from Net Debt of \$8.4m as at 30 June 2020)
- **Fully Franked Dividend Doubled** to 1 cent per share in 1H FY21 (from 1H FY20)
- **\$750m of Contract Wins** announced since 1 July 2020 with repeat / targeted clients
- Record \$1b Work in Hand, Up 41% as at 31 December 2020 (from 30 June 2020)
- **Well Funded for Growth** available funds of \$82m plus undrawn \$26.5m equipment finance facility
- Two Thirds Annuity Earnings Profile in FY21 and beyond
  - Upgraded FY21 EBITDA Guidance to \$45m \$47m (up from \$42m \$45m)



### CONTINUING THE MOMENTUM



# **"\$750M OF CONTRACT WINS ANNOUNCED SINCE 1 JULY"**

#### SRG Global Secures NZ\$25m Transport Infrastructure Maintenance Contract in NZ



- Eight-year specialist maintenance services contract on Auckland Harbour Bridge
- Estimated revenues under the contract are NZ\$25 million
- Scope includes the provision of inspection and specialist maintenance services

#### SRG Global Secures \$25m Five-Year Access and Maintenance Contract with Yara Pilbara



- Long-term five-year \$25m contract with Yara Pilbara
- Works include access and insulation services with additional scope opportunities
- Works have commenced and will continue until mid-2025

#### SRG Global Secures \$30m Specialist Civil Water 28 JUL 2020 Infrastructure Projects with Water Corporation



- Scope includes the specialist design and construction of two water tanks in WA
- Works expected to commence July 2020 with an approximate 18-month duration

#### SRG Global Secures Specialist Facades and Engineering Contracts Valued at \$65m



- PT & Products contract for Sydney Football Stadium with John Holland
- Specialist Facades & Structures contract for Capital Square Development in Perth
- Specialist Facades contract with Lendlease for works at 150 Lonsdale Street Vic

#### SRG Global Secures Specialist Dam, Bridge and Tank Contracts Valued at \$55m



- Specialist bridge contract variation with Transport for NSW
- Specialist D&C contract with Water Corporation for a 20ML water tank
- Specialist dam remedial works at Paradise Dam. QLD for Sunwater / CPB

#### SRG Global Secures Two Term Contracts Valued at \$45m



- Five-year term contract with Onesteel Whyalla for access solutions
- 12-month contract with Pit N Portal to provide drill and blast services and explosives supply at Great Western gold mine

#### SRG Global Secures \$25m Specialist Facades **Contract for Victorian Heart Hospital**

- <sup>| 15</sup> JUL 2020 | \$25m contract with John Holland for the new Victorian Heart Hospital
- Design, supply and installation of specialist engineered curtain wall facade ٠
- Works expected to commence in January 2021 with a duration of nine months

#### **SRG Global Secures Specialist Facades Contracts** 23 JUL 2020 Valued at \$40m in Sydney & Melbourne

- ٠ Two specialist facades contracts totalling \$40m
- Project works include the design, supply and installation of specialist engineered curtain wall facade in Sydney and Melbourne

#### NZ\$50m of New Work Secured in New Zealand. 5 AUG 2020 **Operations Returned to Normal Levels**



• New work secured across access and industrial coatings, windfarm maintenance. building remediation services and specialist refractory services

#### **SRG Global Secures Long-Term Refractory &** Access Contracts with South32, valued at \$125m

- 1 OCT 2020 New eight-year \$100m contract with South32 for specialist Refractory Services ٠
- ٠ Two-year \$25m extension on existing six-year Access Services contract
- Delivering on strategy transitioning business mix to annuity/recurring earnings

#### **SRG Global Secures Specialist Facades and** Structures Contracts Valued at \$100m

<sup>|24</sup> NOV 2020|

16 FEB 2020

- ٠ SRG Global has secured two contracts totalling ~\$100m
- Specialist Facades contract with Multiplex at Queens Wharf in Brisbane. QLD
- Structures contract for the Elizabeth Quay West Development in Perth, WA

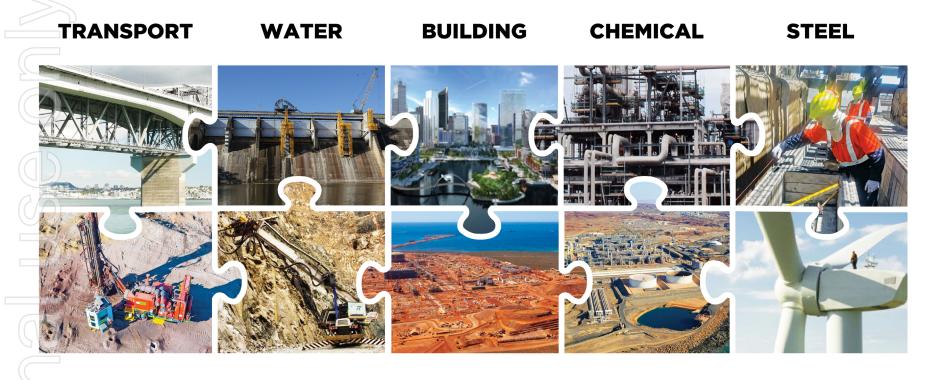
#### SRG Global Awarded \$150m Term Contract to **Provide Multi-Disciplinary Services to FMG** ٠

- SRG Global awarded a \$150m, five-year term contract
- ٠ Master agreement for maintenance and shutdown services
- Servicing Fortescue's mine, rail and port locations throughout WA





**Contracts won in FY21** 



**IRON ORE** 

GOLD

ALUMINA

**OIL & GAS** 

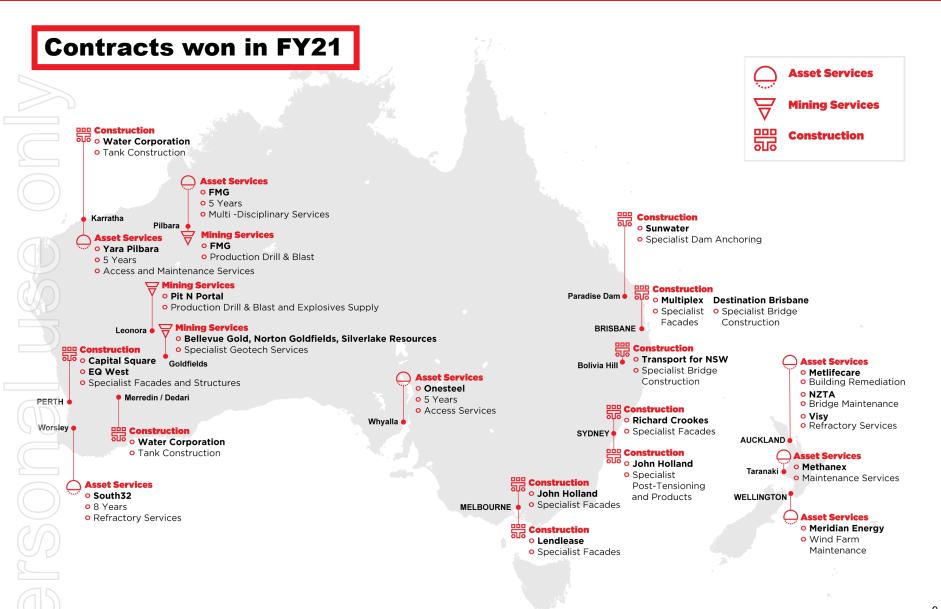
RENEWABLES



😳 Engineer 🔿 Construct 🔿 Sustain

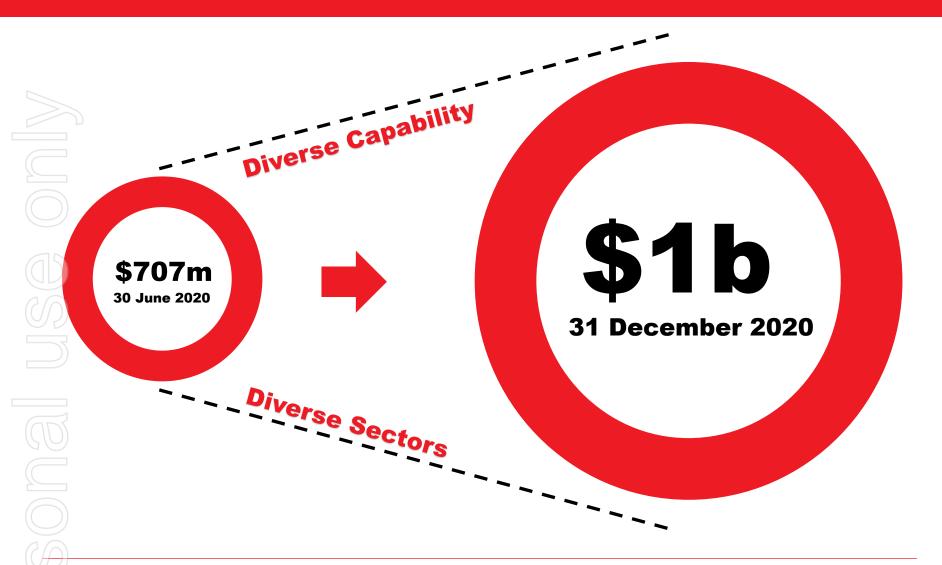
# WINNING IN DIVERSE GEOGRAPHIES





### **RECORD WORK IN HAND**



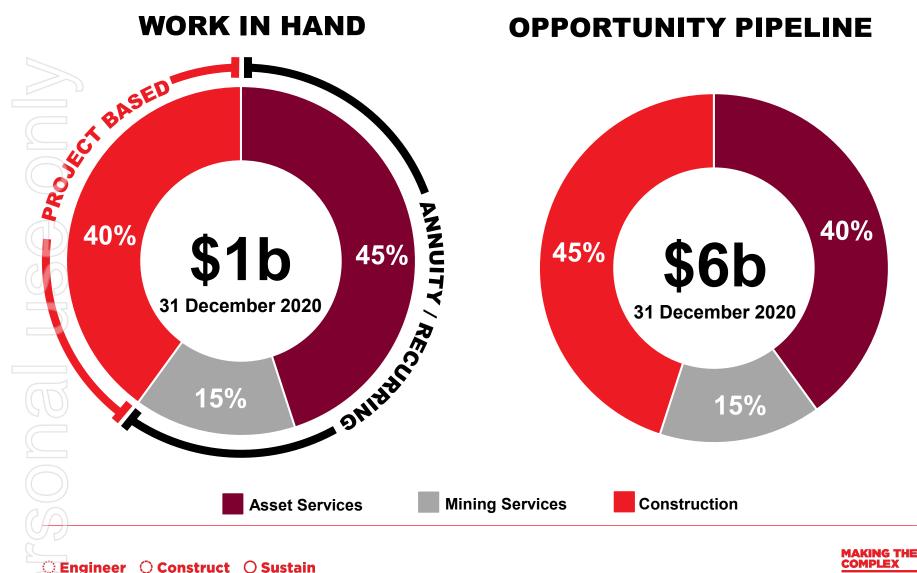


Note: Work In Hand as at 31 December 2020 does not include \$200m of work announced in January and February 2021



# **STRONG PLATFORM FOR GROWTH**





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# "Continuing to transition the business mix towards annuity earnings"

# GROWTH

Step change growth in recurring Asset Services



Innovation and selective growth in Mining Services



Targeted growth in specialist Civil Infrastructure Construction

Specialist services and products in Building Construction with key repeat clients

Two thirds annuity / recurring and one third project-based earnings

# LEADERSHIP

Zero Harm / ESG industry leader and recognised employer of choice

Key partner of choice in our specialised core markets with core clients

Consistent, above market shareholder returns (EPS and TSR)

Selective strategic acquisitions to complement capability / footprint

Two thirds annuity / recurring and one third project-based earnings





#### **SEGMENT RESULTS (\$m)**

	TOTAL	ASSET SERVICES	MINING SERVICES	CONSTRUCTION	CORPORATE
Revenue	283.3	85.9	42.9	154.4	-
EBITDA	20.5	10.2	9.9	7.4	(7.0)

**Revenue** in 1H FY21 of \$283m (up 6% from 1H FY20).

**EBITDA** in 1H FY21 of \$20.5m (up 32% from 1H FY20).

Overall EBITDA % margin increased to 7.2% in 1H FY21 from 5.8% in 1H FY20. Asset Services experienced strong growth with 8 new long-term contracts secured YTD. Solid financial and margin performance with EBITDA margin of 11.9% in line with historical levels. Excellent start up and mobilisation of new contracts which will continue in 2H FY21.

**Mining Services** disciplined growth and improved financial performance in 1H with EBITDA margin of 23.1%. Excellent operational delivery across all sites and high levels of asset utilization. A very successful start up of Saracen (now Northern Star) drill and blast contract. **Corporate** overheads of \$7m equates to 2.5% of revenue, with scope for further leverage as business grows.

**Construction** delivered an improved financial performance in 1H with increased EBITDA margins of 4.8% which are expected to further improve post scale back and exit of non-core businesses.

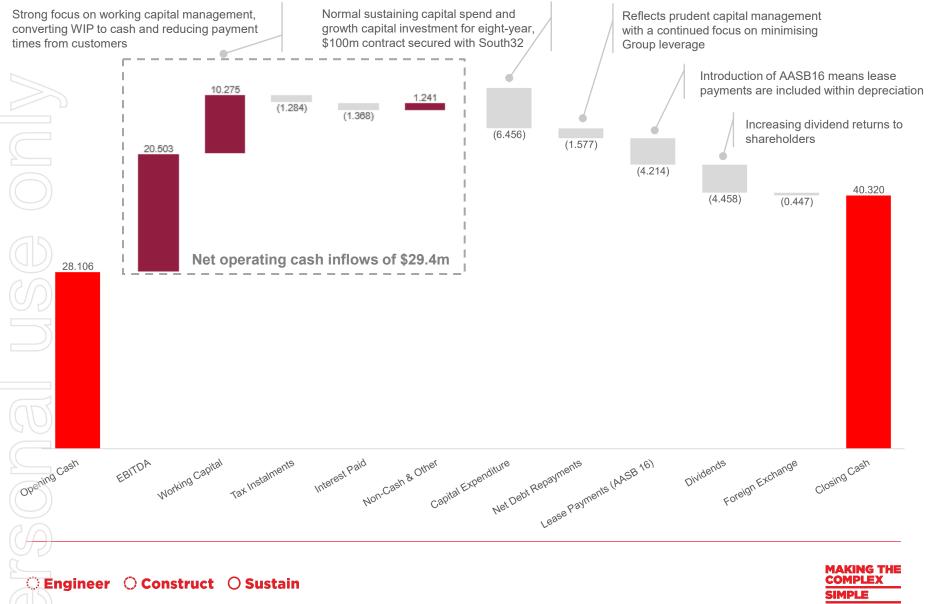
**Civil & Engineering** strong performance across all Australian projects and scaled back operations Internationally.

**Specialist Building** solid performance across Facades and Structures West and completed the exit of Structures Victoria in 1H FY21.



# **GENERATING POSITIVE OPERATING CASH**







#### **BALANCE SHEET (\$m)**

	1H FY21
Cash and cash equivalents	40.3
Trade, other receivables & contract assets	109.2
Inventories	17.3
Property, plant and equipment	79.2
Right of use assets	23.1
Intangibles	105.3
Tax assets	32.3
Other	7.3
Total Assets	414.0
16	
Trade, other payables & contract liabilities	100.2
Borrowings	35.0
Right of use liabilities	24.0
Current tax liabilities	2.3
Provisions and other	29.5
Total Liabilities	191.0
Net Assets	223.0

**Available liquidity** of \$82m, comprised of cash on hand of \$40m and available undrawn working capital facilities of \$42m

**Net cash** of \$5.3m, from a net debt position of \$8.4m at 30 June 2020 representing a \$13.7m improvement in 1H FY21 through prudent management of working capital.

#### Significant undrawn facilities available for growth

	DRAWN	UNDRAWN	TOTAL		
Borrowing Facilities					
Equipment Finance	23.5	26.5	50.0		
Term Loan	9.75	-	9.75		
Working Capital	-	41.9	41.9		
Other	1.79	-	1.75		
Total	35.0	68.4	103.4		
Security Facilities					
Bank Guarantees	10.3	9.7	20.0		
Performance Bonds	64.9	69.7	134.6		
Total	75.2	79.4	154.6		
Total	75.2	79.4	154.6		



SRG GLOBAL OUR OPERATING SEGMENTS OOS



# **ASSET SERVICES OVERVIEW**





# ASSET SERVICES

Sustaining complex infrastructure

#### **Annuity Earnings**

#### SPECIALIST MAINTENANCE

Highly skilled specialist maintenance services focusing on refractory, oil and gas, industrial assets and transport and marine infrastructure

#### ACCESS SOLUTIONS

Comprehensive structural and technical access solutions targeting the mining and resources, oil and gas, offshore marine and industrial locations





# **ASSET SERVICES UPDATE**



- Strong operational / financial performance in 1H
- A number of contract wins YTD in FY21
  - 5-yr multi-disciplinary contract with FMG
  - 5-yr access contract with Liberty OneSteel
  - 8-yr maintenance contract with NZTA for Auckland Harbour Bridge
  - 5-yr maintenance contract with Methanex
  - 2-yr maintenance contract with Meridian Energy
  - 5-yr access / maintenance contract with Yara
  - 8-yr refractory services contract with South32
  - 2-yr extension to existing 6-yr engineered access contract with South32
- Strong relationships and delivery driving expanded scope and tenure with key repeat clients
- Continued focus on innovation, technology and data analytics as market differentiators
- Established JV Company (Bugarrba) with members of the Njamal people to pursue sustainable employment opportunities for Aboriginal people







# **ASSET SERVICES... IN ACTION**





Alcoa 5 Year Term Contract Multi-Disciplinary Services "End to End Solution" South32 8 Year Term Contract Refractory Services "Leveraging Site Presence / Capability"

#### Fortescue Metals (FMG) 5 Year Term Contract Multi-Disciplinary Services "Across all FMG Sites"

#### MARKET DYNAMIC

- DIVERSE CAPABILITY
- DATA ANALYTICS
- VALUE ADDING PARTNERSHIPS

#### WHY SRG GLOBAL

- ✓ Complete end to end service offering
- ✓ Data and technology driven
- ✓ Relationships and delivery



# **MINING SERVICES OVERVIEW**



## MINING SERVICES

Comprehensive ground solutions

**Annuity Earnings** 

#### PRODUCTION DRILL & BLAST

Integrated range of complementary production drill & blast services working across multiple commodities including gold, precious metals and iron ore

#### SPECIALIST GEOTECH

Highly technical specialist ground and slope stabilisation services for all mining services applications





# **MINING SERVICES UPDATE**



- A very strong performance in 1H FY21
- Excellent asset utilisation of >90%
- Continued capital investment in fleet for growth and sustaining capital
- Continued focus on innovation including:
  - high precision GPS
  - bespoke real-time data analytics
  - semi-autonomous / remote control drilling
- Further growth expected with key existing clients / sites
- Strong pipeline of new opportunities
- Key commodity exposure
  - Gold
  - Iron Ore







# **MINING SERVICES... IN ACTION**





**Saracen** 5 Year Term Contract Production Drill & Blast Services **"New Blue-Chip Client"** 



Kalgoorlie Super Pit 5 Year Term Contract Specialist Geotech Services "25-year history on site"



Innovation Remote Control Drilling Data Analytics "Innovation and Technology"

#### MARKET DYNAMIC

- GROWING DEMAND
- OPERATIONAL EXCELLENCE
- INNOVATION / TECHNOLOGY

#### WHY SRG GLOBAL

- ✓ Best practice in asset utilisation
- ✓ Deep industry experience (gold, iron ore)
- ✓ Data and technology driven



# **CONSTRUCTION OVERVIEW**





# **CONSTRUCTION**

Constructing complex infrastructure

**Project Based Earnings** 

#### CIVIL & ENGINEERING

Specialist engineering, posttensioning and construction services for complex structures in key markets including dams, bridges, windfarms and tanks

#### SPECIALIST BUILDING

Specialist facade and structural construction and remediation services with repeat, tier one clients





# **CONSTRUCTION UPDATE**



#### **Civil and Engineering**

- Strong performance in Australia
- Strong pipeline of Government opportunities
  - Dams, Bridges, Tanks
- Scaled back operations Internationally
- Target specialist projects globally from Australia
  - Dams, Bridges, Tanks

#### **Specialist Building**

- Specialist Facades performing strongly
  - strong work in hand
  - solid pipeline of opportunities
- Structures Victoria business exited in 1H FY21
- Structures West performing strongly
  - strong work in hand
  - solid pipeline of opportunities
- Focus on key repeat clients







# **CIVIL ENGINEERING... IN ACTION**









**Bolivia Hill** Transport for NSW Specialist Bridge Construction **"Transport Infrastructure"**  Kuwait LNG Tanks Hyundai Engineering & Construction Specialist Post-Tensioning Engineering "Energy Infrastructure"

#### MARKET DYNAMIC

- GOVERNMENT STIMULUS
- ALLIANCE CONTRACTING
- VALUE ENGINEERING

#### WHY SRG GLOBAL

- ✓ Specialised engineering capability
- ✓ 50-year global track record
- ✓ Industry expertise (water, transport, energy)



# **SPECIALIST BUILDING... IN ACTION**





Elizabeth Quay Capital Square Specialist Facades and Structures "Commercial / Mixed Use" Melbourne Heart Hospital Specialist Facades "Health" Queens Wharf Brisbane Casino Specialist Facades "Tourism & Hospitality"

#### MARKET DYNAMIC

- INFRASTRUCTURE INVESTMENT
- LONG-TERM PARTNERSHIPS
- VALUE ENGINEERING

#### WHY SRG GLOBAL

- ✓ Market Leader (30+ year track record)
- ✓ Long-term key relationships
- ✓ High levels of technical expertise



SRG GLOBAL only OUR STRATEGIC **DIRECTION** 





# Building the **most sought-after** specialist asset services, mining services and construction business

# GROWTH

Step change growth in recurring Asset Services

Innovation and selective growth in Mining Services

Targeted growth in specialist Civil Infrastructure Construction

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# LEADERSHIP

Zero Harm / ESG industry leader and recognised employer of choice

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#### **Operating Segment Outlook**

- Asset Services delivering **step change growth** in diverse sectors with blue-chip clients
- Mining Services operating in high demand, high quality growth commodities
- Construction positively linked to **Government Infrastructure stimulus** programs
- International focus on Specialist Civil Engineering opportunities Dams / Bridges / Tanks

# **Business Outlook**

- **FY21 EBITDA Guidance** range **upgraded** to \$45m \$47m (up from \$42m \$45m)
- Record Work in Hand of \$1b with an Opportunity Pipeline of \$6b
- Strong liquidity / balance sheet position to support growth working capital requirements
- Earnings profile of **two thirds annuity earnings** in FY21 and beyond
- Continued execution of a clear strategy and well positioned for long term sustainable growth



# INVESTMENT PROPOSITION

End-to-end asset lifecycle capability

Strong growth outlook Diverse market sectors / geographies Annuity earnings profile

Attractive valuation multiples

Dividend paying stock

