

## Company announcement

# PME signs A\$40M – 7 year contract with Intermountain Healthcare

14 January 2021

### HIGHLIGHTS

- **PME signs 7-year, A\$40M deal with Intermountain Healthcare**
- **Intermountain is the largest healthcare provider in the Intermountain West (Utah, Idaho, Nevada)**
- **Visage to replace legacy PACS and other specialty systems across their 24 hospitals and more than 200 clinics**
- **Contract includes the Visage 7 Viewer and Visage 7 Open Archive**
- **Visage 7 platform to be fully deployed in the public-cloud**
- **Extends PME's leading position in large, regional health systems**
- **Transaction-based model with potential upside**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly-owned U.S. subsidiary, Visage Imaging, Inc., has signed a 7-year contract with Salt Lake City based Intermountain Healthcare ("Intermountain"), the largest health system in the State of Utah. Intermountain also provides medical services in the states of Idaho and Nevada making it the largest healthcare provider in the Intermountain West region.

The contract, based on a transactional licensing model, will see the company's Visage 7 Viewer and Visage 7 Open Archive products implemented across all of Intermountain's radiology and subspecialty imaging departments.

The implementation will be fully deployed on Google Cloud Platform (GCP), leveraging Visage's native, cloud-engineered enterprise imaging technology.

Planning for the rollout is to begin in Q3 FY21, with data migration commencing immediately by Visage's engineering team. The first sites will be scheduled to go-live shortly thereafter.

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“This is a very important deal for us, not only because of its size and scope, it will provide us with a material footprint in Intermountain West, previously an untapped region for us,” said Dr Sam Hupert, Pro Medicus CEO. “It also validates our decision to engineer Visage 7 from the ground up to be natively cloud capable, with Intermountain deploying both the Visage 7 Viewer and Visage 7 Open Archive as part of our Visage in the Cloud offering, making this one of the largest cloud-based PACS implementations in the world.”

Dr Hupert continued, “This is our fifth major contract win in six months. We believe this validates our belief that we have unique, market leading technology which, coupled with our expanded product portfolio and native cloud capability, has significantly increased our total addressable market in our key jurisdictions of North America, Europe and Australia.”

Authorised by the Board of Pro Medicus Limited.

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**About Pro Medicus Limited:**

Pro Medicus Limited [ASX: PME] is a leading medical imaging IT provider. Founded in 1983, the company provides a full range of radiology IT software and services to hospitals, imaging centres and health care groups worldwide. In late January 2009, the company announced the purchase of Visage Imaging, which has become a global provider of leading edge enterprise imaging solutions, pioneering the best-of-breed, or Deconstructed PACS® enterprise imaging strategy. Visage 7 technology delivers amazingly fast, multi-dimensional images streamed via an intelligent thin-client viewer. The company offers a leading suite of RIS, PACS and e-health solutions constituting one of the most comprehensive end-to-end offerings in radiology. Pro Medicus has global offices in Melbourne, Berlin and San Diego. [www.promed.com.au](http://www.promed.com.au)

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