

Sietel Limited
Preliminary final report
Year Ended 30 September 2020



Sietel LIMITED

ACN 004 217 734 Incorporated in Victoria

26 November 2020

Company Announcements Office
Australian Securities Exchange Limited
20 Bridge Street
SYDNEY NSW 2000

Dear Sirs,

Announcement to the market

In accordance with Australian Stock Exchange (ASX) Listing Rule 4.3A, Sietel Limited has attached its Appendix 4E – Preliminary final report for the year ended 30 September 2020.

An audit report has not been issued at this stage, however the directors have received no indication from the audit staff that a qualified opinion is being considered.

Yours sincerely
Sietel Limited

A handwritten signature in black ink, appearing to read 'Richard Rees', is written over a light grey background.

Richard Rees
Managing Director

Sietel Limited	Address:	140-144 Cochranes Rd, Moorabbin, Victoria, Australia
ACN 004 217 734	Postal Address:	PO Box 1195 Moorabbin, Victoria 3189
ABN 75 004 217 734	Telephone:	(03) 9553 5740 Fax: (03) 9555 2662

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Appendix 4E

Preliminary final report
Period ended 30 September 2020

Name of entity

SIETEL LIMITED

ABN or equivalent company reference

004 217 734

Half yearly (tick)

Preliminary final (tick)

Financial year ended ('current period')

30 SEPTEMBER, 2020

Results for announcement to the market

\$

Total Revenues	Up	2%	to	11,745,333
Profit (loss) from ordinary activities after tax attributable to members	Down	12%	to	1,762,613
Net profit (loss) for the period attributable to members	Down	12%	to	1,762,613

Dividends (distributions) – Ordinary Shares	Amount per security	Franked amount per security
Final dividend	Nil ¢	Nil ¢
Interim dividend	Nil ¢	Nil ¢
Previous corresponding period	Nil ¢	Nil ¢

+Record date for determining entitlements to the dividend, (in the case of a trust, distribution)

N/A

Dividends (distributions) – Preference Shares	Amount per security	Franked amount per security
Final dividend – Paid 5 Jan 2020 – Record date 2 Jan 2020	5 ¢	Nil ¢
Interim dividend – Paid 7 July 2020 – Record date 6 July 2020	5 ¢	Nil ¢
Previous corresponding period		
Final dividend – Paid 5 Jan 2019 – Record date 2 Jan 2019	5 ¢	Nil ¢
Interim dividend – Paid 5 July 2019 – Record date 2 July 2019	5 ¢	Nil ¢

The directors announce a profit after tax attributable to members for year ended 30 September 2020 of \$1,762,613.

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Ratios and Other Measures

	Current period	Previous corresponding Period
Profit before tax / revenue Consolidated profit (loss) before tax as a percentage of revenue	15.37%	16.46%
Profit after tax / +equity interests Consolidated net profit (loss) after tax attributable to members as a percentage of equity (similarly attributable) at the end of the period	2.57%	2.82%

Earnings per security (EPS)

Basic EPS = $\frac{\text{Profit/(loss) for the period}}{\text{No. Of ordinary securities}}$ = $\frac{1,762,613}{8,007,479}$ = 22.01¢

Diluted EPS = $\frac{\text{Profit/(loss) for the period}}{\text{No. Of ordinary securities} + \text{Preference securities}}$ = $\frac{1,762,613}{8,007,479+75,000}$ = 21.81¢

NTA backing	Current period	Previous corresponding Period
Net tangible asset backing per +ordinary security	858 CENTS	884 CENTS

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CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 SEPTEMBER 2020

	Year Ended	Year Ended
	30 Sept 2020	30 Sept 2019
	\$	\$
REVENUE		
Sales revenue	5,677,828	5,583,402
Dividends received	1,159,540	1,755,707
Interest received	24,356	38,153
Rent revenue	3,431,124	3,394,444
Other revenue	597,820	516,825
Government COVID-19 payments	503,213	-
Insurance payouts	277,455	-
	<u>11,671,336</u>	<u>11,288,531</u>
Profit on disposal of property, plant and equipment	-	-
Profit/(loss) on disposal of investments	73,997	207,799
Total Revenue	<u>11,745,333</u>	<u>11,496,330</u>
EXPENSES		
Costs of goods sold	4,180,391	3,871,989
Overheads (Operating)	4,693,559	4,625,826
Administration expenses	1,042,092	1,075,488
Selling expenses	24,601	31,277
Finance expenses	-	-
Impairment loss	-	-
Total Expenses	<u>9,940,643</u>	<u>9,604,580</u>
Profit before income tax	1,804,690	1,891,750
Income tax revenue/(expense)	(42,077)	103,221
Profit after income tax	<u>1,762,613</u>	<u>1,994,971</u>
Net profit attributable to members of the Company	<u>1,762,613</u>	<u>1,994,971</u>
Other comprehensive income		
Items that may be reclassified subsequently to profit or loss		
Net gain/(loss) on financial assets at fair value through other comprehensive income	(3,826,409)	861,707
Total comprehensive income/(loss)	<u>(2,063,796)</u>	<u>2,856,678</u>
Earnings per share (EPS)		
Basic EPS (cents per share)	22.01	24.91
Diluted EPS (cents per share)	21.81	24.68

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CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 SEPTEMBER 2020

	Year Ended 30 Sept 2020	Year Ended 30 Sept 2019
	\$	\$
Profit for the year attributable to:		
Owners of the Parent	<u>1,762,613</u>	<u>1,994,971</u>
	<u>1,762,613</u>	<u>1,994,971</u>
Total comprehensive income/(loss) for the year attributable to:		
Owners of the Parent	<u>(2,063,796)</u>	<u>2,856,678</u>
	<u>(2,063,796)</u>	<u>2,856,678</u>

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SIETEL LIMITED
CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 30 SEPTEMBER 2020

	As At	As At
	30 Sept 2020	30 Sept 2019
	\$	\$
Current Assets		
Cash and cash equivalents	3,089,011	1,678,848
Trade and other receivables	578,182	1,145,992
Inventories	593,187	1,009,157
Other current assets	311,083	418,853
Current tax receivables	13,177	316,135
Total Current Assets	<u>4,584,640</u>	<u>4,568,985</u>
Non-Current Assets		
Financial assets	31,239,453	34,520,071
Property, plant and equipment	2,200,338	2,405,034
Investment property	31,906,063	32,821,266
Deferred tax assets	1,069,774	958,655
Total Non-Current Assets	<u>66,415,628</u>	<u>70,705,026</u>
Total Assets	<u>71,000,268</u>	<u>75,274,011</u>
Current Liabilities		
Trade and other payables	585,597	1,129,252
Financial liabilities	280,781	364,254
Provisions	1,161,288	1,128,528
Current tax liabilities	-	-
Total Current Liabilities	<u>2,027,666</u>	<u>2,622,034</u>
Non-Current Liabilities		
Deferred tax liabilities	255,364	1,863,443
Total Non-Current Liabilities	<u>255,364</u>	<u>1,863,443</u>
Total Liabilities	<u>2,283,030</u>	<u>4,485,477</u>
Net Assets	<u>68,717,238</u>	<u>70,788,534</u>
Equity		
Issued capital	4,257,129	4,257,129
Reserves	651,265	7,708,447
Retained earnings	63,808,844	58,822,958
Total Shareholders' Equity	<u>68,717,238</u>	<u>70,788,534</u>

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CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 SEPTEMBER 2020

<u>Economic Entity</u>	Issued Capital	Reserves	Retained Earnings	Total Equity
Balance at 30 September 2018	4,257,129	6,846,740	56,835,487	67,939,356
Net profit for the year	-	-	1,994,971	1,994,971
Other comprehensive income	-	861,707	-	861,707
Dividends paid	-	-	(7,500)	(7,500)
Balance at 30 September 2019	<u>4,257,129</u>	<u>7,708,447</u>	<u>58,822,958</u>	<u>70,788,534</u>
Net profit for the year	-	-	1,762,613	1,762,613
Transfer from reserves to retained earnings	-	(3,230,773)	3,230,773	-
Other comprehensive income/(loss)	-	(3,826,409)	-	(3,826,409)
Dividends paid	-	-	(7,500)	(7,500)
Balance at 30 September 2020	<u>4,257,129</u>	<u>651,265</u>	<u>63,808,844</u>	<u>68,717,238</u>

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CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 SEPTEMBER 2020

	<u>Year Ended</u> <u>30 Sept 2020</u>	<u>Year Ended</u> <u>30 Sept 2019</u>
	\$	\$
Cash flows from Operating Activities		
Receipts from customers	10,289,578	9,249,953
Receipts from government COVID-19 payments	503,213	-
Receipts from insurance payouts	277,455	-
Payments to suppliers & employees	(8,692,300)	(8,370,576)
Income tax refund	160,640	676
Interest received	24,356	39,568
Dividends received	1,144,544	1,753,737
Net cash provided by operating activities	<u>3,707,486</u>	<u>2,673,358</u>
Cash flows from Investing Activities		
Proceeds from sale of financial assets	573,463	1,102,408
Purchase of property, plant & equipment	(32,544)	(14,055)
Purchase of investment properties	(166,528)	(1,986,375)
Purchase of financial assets	(2,664,214)	(2,247,447)
Net cash (used) in investing activities	<u>(2,289,823)</u>	<u>(3,145,469)</u>
Cash flows from Financing Activities		
Dividends paid	(7,500)	(7,500)
Net cash (used) in financing activities	<u>(7,500)</u>	<u>(7,500)</u>
Net increase/(decrease) in cash flows	1,410,163	(479,611)
Cash as at beginning of period	1,678,848	2,158,459
Cash and cash equivalents at the end of the year	<u><u>3,089,011</u></u>	<u><u>1,678,848</u></u>

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SIETEL LIMITED
CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2020

1. Basis of Preparation of the Financial Statements

This preliminary final report has been prepared in accordance with ASX Listing Rule 4.3A and the disclosure requirements of the ASX Appendix 4E.

The accounting policies adopted in the preparation of this preliminary final report are consistent with those to be adopted and disclosed in the 2020 annual report.

2. Related Party Transactions

The Group has had no related party transactions during the year ended 30 September 2020, which are significantly different in quantum or nature from those for the year ended 30 September 2019. Arrangements with related parties continue to be in place and transactions for the year ended 30 September 2020 are similar in nature to those for the year ended 30 September 2019.

3. Subsequent Events

No other matter or circumstance has arisen since 30 September 2020 that has significantly affected or may significantly affect the operations, results or state of affairs of the Group in the near future.

4. Audit

This report is based on the accounts which are in the process of being audited.

5. Segment Reporting

	Revenue		Results		Assets		Liabilities		Depreciation	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Continuing operations										
Investments	5,679	5,903	1,665	2,179	68,031	72,050	1,854	3,452	1,220	1,294
Operations	6,066	5,593	98	(184)	2,969	3,224	429	1,033	99	96
TOTAL	11,745	11,496	1,763	1,995	71,000	75,274	2,283	4,485	1,319	1,390