ASX ANNOUNCEMENT

27 October 2020

CIPHERPOINT SECURES GLOBAL INNOVATION PARTNER NTT DATA DEUTSCHLAND GMBH

Cipherpoint Limited (ASX:CPT), Sydney, Australia 27 October 2020 - Cipherpoint is pleased to announce a new partnership with global technology and innovation company NTT Data Deutschland GmbH ("NTT DATA"). NTT DATA is part of the NTT Group and is a leading provider of business and IT solutions with over 123,000 employees in more than 50 countries.

As a Premier Partner, NTT DATA will install Cipherpoint's products into their Solutions Campus to train their salesforce as part of a joint go-to-market strategy. NTT DATA will also provide consulting, implementation and support services to clients seeking to secure their digital transformation journey. Under the arrangement, NTT will act as a reseller of Cipherpoint's products at resale rates agreed between the parties and provide various levels of support to their customers. The agreement is for a term of 12 months, which will renew automatically unless terminated by either party. In addition to the reseller partner arrangement, NTT DATA has agreed to promote Cipherpoint's products within its banking, insurance and health care industry lines.

NTT DATA's customers include some of the largest European-based institutions across banking, finance, insurance, health care, luxury goods and automotive.

"Security is the basis of successful business, sustainable innovation and trustworthy cooperation. This is why we place the security of our customers at the centre of our activities. Cipherpoint's solutions help to achieve this, as they address important requirements in dealing with insider risks and compliance. This also includes the secure use of SharePoint as one of the most frequently used applications by enterprises" said Patrick Schraut, SVP Cybersecurity at NTT DATA DACH, adding "This partnership will help us to provide our customers with advanced detection, classification and protection of sensitive data"

Steven Bliim, Chief Operating Officer of Cipherpoint Limited said "cp.Protect and cp.Discover provide an important foundation for any digital transformation or cloud adoption journey. With the explosion of work-from-home this year, the requirement to enable the secure sharing of business information across collaboration systems has never been more important. Having NTT DATA as a premier partner will assist us to extend our sales reach in Europe. We look forward to working closely with Mr. Schraut and his team to empower their European and global clients to safely embrace digital change."

This announcement has been authorised by the Board.

About Cipherpoint

Cipherpoint empowers businesses to discover, protect and control sensitive information across multiple platforms and repositories, including industry best security for Microsoft SharePoint. Our customers and partners span the public sector, defence, utilities, health, logistics, finance and education.

Further information
For further information, please visit https://cipherpoint.com

About NTT DATA Deutschland GmbH

NTT DATA - part of the NTT Group - a Trusted Global Innovator of business and IT solutions with headquarters in Tokyo. They support their customers in their transformation through consulting, industry solutions, business process services, IT modernisation and managed services. With NTT DATA, customers and society in general can move confidently into the digital future. They are committed to the long-term success of their customers and combine global presence with local customer support in over 50 countries. Further information is available here:

Germany:de.nttdata.com
Austria: at.nttdata.com
Switzerland:ch.nttdata.com

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