

Form 603

Corporations Act 2001
Section 671B

Notice of initial substantial holder

To Company Name/Scheme FAMILY INSIGHTS GROUP LIMITED

ACN 096 870 978

1. Details of substantial holder (1)

Name TERRITORY TRADING GROUP PTY LTD

ACN/ARSN (if applicable) 145 929 942

The holder became a substantial holder on 16/12/2019

2. Details of voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

Class of securities (4)	Number of securities	Person's votes (5)	Voting power (6)
Fully Paid Ordinary Shares	3,501,294	3,501,294	5.30%

3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

Holder of relevant interest	Nature of relevant interest (7)	Class and number of securities
Territory Trading Group Pty Ltd	Indirect	3,501,294 Fully Paid Ordinary Shares

4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder (8)	Class and number of securities
Territory Trading Group Pty Ltd	Territory Trading Group Pty Ltd	Territory Trading Group Pty Ltd	3,501,294 Fully Paid Ordinary Shares

5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

Holder of relevant interest	Date of acquisition	Consideration (9)		Class and number of securities
		Cash	Non-cash	
Please see Annexure A.	Please see Annexure A.	Please see Annexure A.		Please see Annexure A.

6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

Name and ACN/ARSN (if applicable)	Nature of association
N/A	N/A

7. Addresses

The addresses of persons named in this form are as follows:

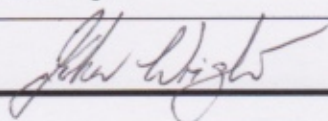
Name	Address
Territory Trading Group Pty Ltd	18-20 Ashenden Street, Shepparton, Victoria.

Signature

print name John Wright

capacity Director

sign here



date 14/01/2020

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Annexure A.

Holder of relevant interest	Date of acquisition	Consideration (9)		Class and number of securities
		Cash	Non-cash	
Territory Trading Group Pty Ltd	03-September-2019	\$3,244.95	-	34,000 Fully Paid Ordinary Shares
Territory Trading Group Pty Ltd	04-September-2019	\$1,755.98	-	18,484 Fully Paid Ordinary Shares
Territory Trading Group Pty Ltd	27-September-2019	\$5,019.98	-	66,667 Fully Paid Ordinary Shares
Territory Trading Group Pty Ltd	16-December-2019	\$133,626.00	-	2,138,000 Fully Paid Ordinary Shares
Territory Trading Group Pty Ltd	02-January-2020	\$3,653.09	-	67,173 Fully Paid Ordinary Shares
Territory Trading Group Pty Ltd	06-January-2020	\$121.12	-	2,243 Fully Paid Ordinary Shares
Territory Trading Group Pty Ltd	07-January-2020	\$0.05	-	1 Fully Paid Ordinary Shares
Territory Trading Group Pty Ltd	08-January-2020	\$1,519.71	-	28,050 Fully Paid Ordinary Shares
Territory Trading Group Pty Ltd	09-January-2020	\$190.78	-	3,533 Fully Paid Ordinary Shares