

## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

**Name of entity**

Family Insights Group Limited

**ABN**

80 096 870 978

**Quarter ended ("current quarter")**

30 September 2019

<b>Consolidated statement of cash flows</b>	<b>Current quarter (Sept 2019) \$A'000</b>	<b>Year to date (3 months) \$A'000</b>
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	1	1
1.2 Payments for:		
(a) research and development	(304)	(304)
(b) product manufacturing and operating costs	-	-
(c) advertising and marketing	(2)	(2)
(d) leased assets	-	-
(e) staff costs	(42)	(42)
(f) administration and corporate costs	(305)	(305)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	-	-
1.5 Interest and other costs of finance paid	(3)	(3)
1.6 Income taxes paid	-	-
1.7 Government tax incentives (R&D Rebate)	754	754
1.8 Other (ATO GST Refund)	(82)	(82)
<b>1.9 Net cash from / (used in) operating activities</b>	<b>17</b>	<b>17</b>

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Consolidated statement of cash flows	Current quarter (Sept 2019) \$A'000	Year to date (3 months) \$A'000
<b>2. Cash flows from investing activities</b>		
2.1 Payments to acquire:		
(a) property, plant and equipment	-	-
(b) businesses (see item 10)	-	-
(c) investments	-	-
(d) intellectual property	-	-
(e) other non-current assets	-	-
2.2 Proceeds from disposal of:		
(a) property, plant and equipment	-	-
(b) businesses (see item 10)	-	-
(c) investments	-	-
(d) intellectual property	-	-
(e) other non-current assets	-	-
2.3 Cash flows from loans to other entities	-	-
2.4 Dividends received (see note 3)	-	-
2.5 Other (provide details if material)	-	-
<b>2.6 Net cash from / (used in) investing activities</b>	<b>-</b>	<b>-</b>

<b>3. Cash flows from financing activities</b>		
3.1 Proceeds from issues of shares	-	-
3.2 Proceeds from issue of convertible notes	-	-
3.3 Proceeds from exercise of share options	-	-
3.4 Transaction costs related to issues of shares, convertible notes or options	-	-
3.5 Proceeds from borrowings	-	-
3.6 Repayment of borrowings	-	-
3.7 Transaction costs related to loans and borrowings	-	-
3.8 Dividends paid	-	-
3.9 Other (provide details if material)	-	-
<b>3.10 Net cash from / (used in) financing activities</b>	<b>-</b>	<b>-</b>

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Consolidated statement of cash flows		Current quarter (Sept 2019) \$A'000	Year to date (3 months) \$A'000
<b>4.</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of quarter/year to date	179	179
4.2	Net cash from / (used in) operating activities (item 1.9 above)	17	17
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	-
4.4	Net cash from / (used in) financing activities (item 3.10 above)	-	-
4.5	Effect of movement in exchange rates on cash held	-	-
<b>4.6</b>	<b>Cash and cash equivalents at end of quarter</b>	<b>196<sup>1</sup></b>	<b>196<sup>1</sup></b>

<sup>1</sup> As announced on 24 October 2019, the Company entered into a binding loan facility agreement with Mathew Walker, a Company director, for up to \$600,000, available on call, unsecured, interest free and repayable upon the earlier of, the completion of a capital raising of not less than \$1,000,000 (**Raise**), or 31 October 2020 (**Director loan**). If the Director Loan remains outstanding at 31 October 2020, the loan will roll on a quarterly basis until the Raise has been completed.

5. Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts		Current quarter (Sept 2019) \$A'000	Previous quarter (Jun 2019) \$A'000
5.1	Bank balances	102	82
5.2	Call deposits	94	100
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>196<sup>1</sup></b>	<b>182</b>

<sup>1</sup> As announced on 24 October 2019, the Company entered into a binding loan facility agreement with Mathew Walker, a Company director, for up to \$600,000, available on call, unsecured, interest free and repayable upon the earlier of, the completion of a capital raising of not less than \$1,000,000 (**Raise**), or 31 October 2020 (**Director loan**). If the Director Loan remains outstanding at 31 October 2020, the loan will roll on a quarterly basis until the Raise has been completed.

6. Payments to directors of the entity and their associates		Current quarter (Sept 2019) \$A'000
6.1	Aggregate amount of payments to these parties included in item 1.2	(103)
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
6.3	Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2	
Payment of current and accrued director's fees.		

7. Payments to related entities of the entity and their associates	Current quarter (Sept 2019) \$A'000
7.1 Aggregate amount of payments to these parties included in item 1.2	(55)
7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3	-
7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2	
Payment of current and accrued corporate administration, rent and capital raising funds.	

8. Financing facilities available <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities	- <sup>1</sup>	-
8.2 Credit standby arrangements	-	-
8.3 Other (please specify)	-	-
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.		

<sup>1</sup> As announced on 24 October 2019, the Company entered into a binding loan facility agreement with Mathew Walker, a Company director, for up to \$600,000, available on call, unsecured, interest free and repayable upon the earlier of, the completion of a capital raising of not less than \$1,000,000 (**Raise**), or 31 October 2020 (**Director loan**). If the Director Loan remains outstanding at 31 October 2020, the loan will roll on a quarterly basis until the Raise has been completed.

9. Estimated cash outflows for next quarter	\$A'000
9.1 Research and development	(345)
9.2 Product manufacturing and operating costs	-
9.3 Advertising and marketing	(10)
9.4 Leased assets	-
9.5 Staff costs	(1)
9.6 Administration and corporate costs	(43) <sup>1</sup>
9.7 Other – Payroll Tax Payable etc.	(125)
<b>9.8 Total estimated cash outflows</b>	<b>(524)<sup>2</sup></b>


<sup>1</sup> As announced on 24 October 2019, the Company entered into a binding loan facility agreement with Mathew Walker, a Company director, for up to \$600,000, available on call, unsecured, interest free and repayable upon the earlier of, the completion of a capital raising of not less than \$1,000,000 (**Raise**), or 31 October 2020 (**Director loan**). If the Director Loan remains outstanding at 31 October 2020, the loan will roll on a quarterly basis until the Raise has been completed.

<sup>2</sup> Administration and corporate costs are reduced due to the Company being in receipt of a signed letters from Cicero Corporate Services Pty Ltd (CCS) and non-executive directors Mathew Walker and Jonathon Wild, to defer their respective fees accruing from their services provided from 1 October 2019, repayable upon the completion of a capital raising of not less than \$1,000,000 (**Raise**).

10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1 Name of entity	-	-
10.2 Place of incorporation or registration	-	-
10.3 Consideration for acquisition or disposal	-	-
10.4 Total net assets	-	-
10.5 Nature of business	-	-

### Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here:  .....

Company Secretary

Date: 31 October 2019

Print name: Quinton Meyers

### Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

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